

NOTICE OF PUBLIC MEETING

LUDINGTON BOARD OF EDUCATION - LUDINGTON AREA SCHOOL DISTRICT 809 E. Tinkham Avenue, Ludington, Michigan 49431 – Phone 231-845-7303

This is a meeting of the Board of Education in public for the purpose of conducting the School District's business and is not to be considered a public community meeting. There is a time for public participation during the meeting as indicated on the agenda.

Mission: The Ludington Area School District, in partnership with parents and community, will educate and empower students to adapt and succeed in their future.

MEETING: Public Budget Hearing & Regular Meeting
DATE: June 20, 2022
TIME: 6:00 p.m.
PLACE: Ludington Area Schools Administration Office, 809 E Tinkham Ave, Ludington, Michigan

BUDGET HEARING

1. CALL TO ORDER & ROLL CALL
() Steve Carlson () Josh Snyder () Bret Autrey () Mike Nagle () Stephanie Reed () Leona Ashley () Scott Foster
2. PLEDGE OF ALLEGIANCE
3. AGENDA MODIFICATION
4. CITIZEN PARTICIPATION: Review Board Policy 0167.3: Public Participation at Board Meetings
5. PUBLIC HEARING
 - a. Final Budget Amendment for Fiscal Year Ending June 30, 2022
 - b. Proposed Budget for Fiscal Year Ending June 30, 2022 (2022/2023)
 - c. Review of Property Tax Millage Rate
6. ADJOURNMENT OF PUBLIC HEARING

REGULAR MEETING

7. CALL TO ORDER
8. SPECIAL PRESENTATION
 - a. Chief Tim Kozal, Ludington Police Department
 - b. Katie Eisinger, Principal - Ludington Elementary School Updates
9. AGENDA MODIFICATION
10. CITIZEN PARTICIPATION
11. CONSENT AGENDA
 - a. Ratification of Bill Payment - Per Summary Dated June 20, 2022
 - b. Approval of Minutes – Regular & Closed Meetings May 16, 2022
 - c. Annual Summer Tax Resolution 2023
 - d. Annual Michigan High School Athletic Association Membership Resolution 2022/2023
 - e. MASB Membership Renewal 2022/2023
 - f. Tuition Rate (Section 6 Non-Resident Students) 2022/2023
 - g. Hiring Approvals & Resignation Acceptances
12. BOARD COMMITTEE REPORTS
 - a. Finance Committee Report June 15, 2022
 - b. Building & Site Committee Report June 15, 2022
 - c. Personnel/Policy Committee Report June 17, 2022
13. SUPERINTENDENT'S REPORT and COMMENTS
 - a. Report on Bullying 2021-2022 School Year
 - b. Letter from Dr. Jeffrey at WSESD

14. DISCUSSION ITEMS

- a. Waiver & Consent LASD ~ Uncollectible Personal Property Tax
- b. Elementary Bond Project Application and Certificate for Payment #26
- c. Administrative Contract Approval Greg Pscodna, Athletic Director
- d. Administrative Contract Approval Laura Jacobs, Director of Business Services
- e. Teacher Contract Patrick Ruskowski
- f. Shoreline Cycling Club ~ Singletrack Showdown Race Approval
- g. Bids for Replacing Gas Storage Tanks
- h. Bids for Fixing CBO Roof
- i. Bus Purchases
- j. Approval for Purchase of iPad Packages & Cases
- k. Purchase of Replacement VFD's
- l. EnviroClean Contract Renewal
- m. Bids for Softball Field Work Diamond #3 Oriole Field
- n. Administrative & Central Office, Non-Union Contracts 2022/2023
- o. West Shore Educational Service District Parent Advisory Committee Appointment 2022/2023

15. ACTION ITEMS

- a. Waiver & Consent LASD ~ Uncollectible Personal Property Tax Resolution
- b. Elementary Bond Project Application and Certificate for Payment #26
- c. Administrative Contract Approval Greg Pscodna, Athletic Director
- d. Administrative Contract Approval Laura Jacobs, Director of Business Services
- e. Teacher Contract Patrick Ruskowski
- f. Shoreline Cycling Club ~ Singletrack Showdown Race Approval
- g. Bid Award for Replacing Gas Storage Tanks
- h. Bid Award for Fixing CBO Roof
- i. Bus Purchase
- j. Approval for Purchase of iPad Packages & Cases
- k. Purchase of Replacement VFD's
- l. Enviro Clean Contract Renewal
- m. Bid Award for Softball Field Work Diamond #3 Oriole Field
- n. Administrative & Central Office, Non-Union Contracts 2022/2023
- o. Final Budget Amendment for Fiscal Year Ending June 30, 2021
- p. Budget Adoption for Fiscal Year Ending June 30, 2023 (2022/2023)
- q. Set July 2022 Board Meeting Date Time Place
- r. West Shore Educational Service District Parent Advisory Committee Appointment 2022/2023

16. OTHER ITEMS OF BUSINESS & ANNOUNCEMENTS

17. ADJOURNMENT

Official minutes of the Ludington Board of Education are available for public inspection during normal business hours at the Board of Education's Central Business Office, 809 E. Tinkham Avenue, Ludington, Michigan. The Ludington Area School District is an equal opportunity employer and provider. If you are an individual with a disability who is in need of special accommodations to attend or participate in a public meeting please contact Superintendent Dr. Kyle Corlett at 231-845-7303 at least 24 hours prior to the meeting or as soon as possible.

Memorandum - Office of the Superintendent

TO: Board of Education
FROM: Dr. Kyle B. Corlett, Superintendent
RE: Budget Hearing & Regular Meeting ~ Agenda Notes

CITIZEN PARTICIPATION

Review Board Policy 0167.3: Public Participation at Board Meetings

The Board of Education recognizes the value of public comment on educational issues and the importance of allowing members of the public to express themselves on District matters.

To permit fair and orderly public expression, the Board shall provide a period for public participation at every regular meeting of the Board and publish rules to govern such participation in Board meetings. The rules shall be administered and enforced by the presiding officer of the meeting.

The presiding officer shall be guided by the following rules:

- A. Public participation shall be permitted as indicated on the order of business, or at the discretion of the presiding officer.
- B. Participants must be recognized by the presiding officer and will be requested to preface their comments by an announcement of their name, address, and group affiliation, if and when appropriate.
- C. Each statement made by a participant shall be limited to three (3) minutes duration.
- D. No participant may speak more than once.
- E. Participants shall direct all comments to the Board and not to staff or other participants.
- F. The presiding officer may:
 1. interrupt, warn, or terminate a participant's statement when the statement is too lengthy, personally directed, abusive, obscene, or irrelevant;
 2. request any individual to leave the meeting when that person does not observe reasonable decorum;
 3. request the assistance of law enforcement officers in the removal of a disorderly person when that person's conduct interferes with the orderly progress of the meeting;
 4. call for a recess or an adjournment to another time when the lack of public decorum so interferes with the orderly conduct of the meeting as to warrant such action;
 5. waive these rules with the approval of the Board when necessary for the protection of privacy or the administration of the Board's business.
- G. The portion of the meeting during which the participation of the public is invited shall be limited to thirty (30) minutes, but the timeframe will be extended, if necessary, so that no one's right to address the Board will be denied.
- H. Tape or video recordings are permitted. The person operating the recorder should contact the Superintendent prior to the Board meeting to review possible placement of the equipment, and agrees to abide by the following conditions:
 1. No obstructions are created between the Board and the audience.
 2. No interviews are conducted in the meeting room while the Board is in session.
 3. No commentary, adjustment of equipment, or positioning of operators is made that would distract either the Board or members of the audience while the Board is in session.
- I. Each Board agenda will include the following statement, "Public participation shall be permitted only as indicated on the order of business."

Revised: January 21, 2019

Legal: M.C.L.A. 15.263(4)(5)(6), 380.1808

PUBLIC BUDGET HEARING

The Board of Education will hold a public hearing to consider the District's proposed 2022/2023 budget. The Board may not adopt its proposed 2022/2023 budget until after a public hearing. The property tax millage rate proposed to be levied to support the proposed budget will be a subject of this hearing. We will hold a public hearing prior to the regular meeting for the proposal of the 2022/2023 operating budget. Jesse Rickard, Director of Business Services, will present to the Board. We will then adjourn the hearing and call the regular meeting to order.

Budget Amendment for Fiscal Year Ending June 30, 2022

Jesse Rickard will discuss the final budget amendment for the year ending June 30, 2022. The Board of Education will be asked to approve the final budget amendment for the year ending June 30, 2022 at the Board of Education on June 20, 2022.

Proposed Budget for 2022/2023

Jesse Rickard will present the 2022/2023 fiscal year budget in the public budget hearing to the Board on Monday, June 20, 2021. The Board is required to approve a budget prior to June 30, 2021. The Board will review the assumptions used to build the budget, as well as the preliminary budget build for the 2022/2023 fiscal year.

Regular Meeting

CONSENT AGENDA

Tuition Rate (Section 6 Non-Resident Students) 2022/2023

By state law, tuition cannot be charged for non-resident students under Section 105 or 105c, Schools of Choice. However, also required by state law, tuition must be charged to non-resident students who are released by their resident district after the Section 105 or 105c, Schools of Choice application deadline has passed. The non-resident tuition rate is set at \$1.00. These are called Section 6 non-resident students.

Hiring Approvals

- Gina Beck, Food Service Aide
- Melissa Russell, ELL Coordinator
- Marla Sanders, LES Aide

Resignation Approvals

- Peggy Bobrowski, LES Aide
- Kaylyn Buckner, Food Service Aide
- Danielle Hargett, Food Service Aide
- Jesse Rickard, Director of Business Services

SUPERINTENDENT'S REPORT

I'll provide a required yearly report on bullying, our required report on NWEA testing as part of the response to COVID, and read a letter from Dr. Jason Jeffrey, superintendent at WSESD.

DISCUSSION ITEMS

Waiver & Consent LASD ~ Uncollectible Personal Property Tax Resolution

Carlos Alvarado will present this topic to the Board. I checked with an attorney at Thrun, who recommends the board approve the waiver that Carlos will be presenting. Here's the email from Thrun:

"Our firm represents several municipalities and we have filed similar pleadings on behalf of our clients. Michigan law requires a municipality to file a lawsuit to remove personal property taxes that they have been unable to collect. Unlike real property taxes that become a lien on the property, personal property like computers, copiers and office equipment is removed before a municipality can take possession of the personal property. Given the statements from municipal treasurers, unless the District can show that the treasurers haven't made good faith efforts then I recommend that the District agree to waive these uncollected personal property."

Elementary Bond Project Application and Certificate for Payment #26

We will need a motion to approve the certificate for payment on the elementary school bond project and to authorize the District to pay the certificate for payment in the amount of \$52,957.26 as certified by the architect and construction manager, and as outlined in the Certificate for Payment.

Administrative Contract Approval Greg Pscodna, Athletic Director

Greg has 12 years experience as an athletic director and many years of coaching, including high school, Division II and Division III college football.

Administrative Contract Approval Laura Jacobs, Director of Business Services

Laura has served as the business director at Shelby Schools for 12 years and prior to that worked at Muskegon ISD.

Teacher Contract Patrick Ruskowski

Patrick has taught English at Chinese universities for over 10 years and has returned to Mason County where he was born to be closer to family. He completed his student teaching practicum at Hart Schools earlier this school year.

Shoreline Cycling Club ~ Singletrack Showdown Race Approval

The Shoreline Cycling Club would like to request use of the School Forest Trails on Saturday, Nov. 26, 2022 for their annual Singletrack Showdown mountain bike race. This year they would like to start and end the race at the LES facility. As in past years they will provide the school with a letter of insurance coverage with LASD as a named insured.

Bids for Replacing Gas Storage Tanks

We received three bids ranging from \$332,485 to \$419,698.41. Our consultant recommended the lowest bid which was by Rohr, a contractor we regularly work with. These prices were much lower than what I had anticipated as I thought it would be close to twice as much since we were getting two tanks.

Bids for Fixing CBO Roof & Robotics Garage Roof

The district actively sought out bids to replace the roof for the CBO and the building which houses our robotics team. Two bids for the CBO roof and robotics garage roof were received. At The Peak Roofing LLC submitted a bid for \$98,323 and the second bid received was from Superior Exteriors in the amount of \$138,088. I recommend awarding the low bid to At The Peak Roofing LLC.

Bus Purchases

We are seeking approval to purchase three buses with Thomas buses from Hoekstra. We chose Thomas because they will replace the three International buses we currently have in inventory. The Internationals are the oldest in our fleet. We obtained our quotes through the MSBO Bus Purchasing Program. Hoekstra's Thomas buses were \$313,128, Holland Bluebird buses \$314,535 and Midwest Transit International buses \$308,352. Hoekstra was not the lowest bid but they were all very close and by having all the same line of buses it will help in the long run with parts inventory, we will only need to stock parts for Thomas buses. We also repair Thomas buses from WSESD, MCE and Pentwater. I recommend purchasing the three Thomas buses from Hoekstra in the amount of \$313,128.

These current buses have increased in base price and surcharges since the order was placed in December. They have gone up approximately \$9,400 each as of today. We are in need of approval to secure our buses on the assembly line. The bus purchase is from bond funding for transportation upgrades.

Approval for Purchase of Ipads

The Ludington area school district applied for the third round of ECF funding from the federal government. Because of the possibility of getting cellular iPads for every student, which we could not have ever afforded with the technology bond, Jesse and I felt it was worthwhile to try to obtain these devices using the grant funds. So if we get the grant we will get the cellular iPads with AppleCare and AppleCare approved cases. The timing of the grant is a little tricky for us. The deadline was May 13 and we were supposed to hear in a month. Which is soon. iPads are 5-7 weeks out, so if we get the grant we need to order them that day, in order to receive them in time for the upcoming school year.

The quotes for devices and supplies are as follows:

- Apple Quote in the amount of \$812,720 for LTE iPads with AppleCare and an integrated keyboard case.
- Apple Quote in the amount of \$458,360 for LTE iPads with AppleCare and an approved AppleCare case
- TMobile Service for Ipads \$608,832
- CDW Screen Protectors and Alternate Cases \$79,475
 - Total amount requested to secure device replacement is \$1,959,387

If we don't get the ECF funding the cost to refresh the district's iPads will be \$785,560 for 1,600 iPads without keyboards and 800 iPads with keyboards for the high school, and \$79,475.50 for cases K-8 and screen protectors for everyone.

By giving Dr. Corlett the authority to approve a purchase of the more expensive ECF option that will also cover what was our primary plan before the ECF funding opportunity came along. This will be enough to purchase iPads for the entire district, which should last five years.

Replacement VFD's

VFD's are Variable Frequency Drives in HVAC Systems for the controls and pumps for the heating system. As part of the Bond project we had planned to replace the outdated VFD's at the HS/MS complex. Recently we had a brown out situation that caused our VFD controls and pumps to fail. We have received a quote from ControlNET, LLC to replace these units earlier than anticipated for a total of \$19,500. We are being told that the lead time to receive these is between 26 and 35 weeks. I recommend board approval for this quote so we can get them ordered for installation.

EnviroClean Contract Annual Renewal

We need to approve the annual renewal for the EnviroClean contract. The main change was increasing the starting wage to \$14.00 per hour which will allow them to attract and retain a stable workforce. I recommend approving the contract renewal.

Bids on Softball Field Work Diamond #3 Oriole Field

Upgrades to the field are to keep us in compliance with Title IX. We tried to obtain three quotes but only received one response from Ruggles & Son Masonry for the Oriole Field Diamond #3 restoration and renovation in the amount of \$14,640. Many contractors' work schedules are at least a year out or they are too busy. I recommend approving Ruggles & Son Masonry Quote for the work.

Administrative & Central Office, Non-Union Contracts 2022/2023

I recommend that the administrators (Dan Mesyar, Steve Forsberg, Mike Hart, Randy Fountain, Tim Hansen, Jenn Mackey, Katie Eisinger, Abby Schaperkotter) and other central office staff/supervisors and non-union staff (Susie Hovey, Andy Klevorn, Mary Marble, Laura Kassanos, Carrie Moeggenberg, Penny Schultz, Deb Wilsey, Brent Gillett, Tyrone Collins, Jen Collins, Caryn Elam, Nicole Benedict) receive a one year extension of their contracts. Salaries and benefits will be equivalent to the negotiated pay increase established for the LEA for the 2022/2023 school year.

West Shore Educational Service District Special Education Parent Advisory Committee Appointment 2022/2023

We need to appoint our representative on the WSESD SEPAC for the 2022/2023 school year. Melissa Mutton has volunteered to serve on the committee for our District and we are pleased to have her serve in this capacity.

ACTION ITEMS

Waiver & Consent LASD ~ Uncollectible Personal Property Tax Resolution

Board President: We will need a motion to approve the Waiver & Consent LASD Uncollectible Personal Property Tax Resolution as written and presented.

Motion by Member _____, to approve the Waiver & Consent LASD Uncollectible Personal Property Tax Resolution as written and presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

Elementary Bond Project Application and Certificate for Payment #26

Board President: We will need a motion to approve the certificate for payment on the elementary school bond project and to authorize the District to pay the certificate for payment in the amount of \$52,957.26 as certified by the architect and construction manager, and as outlined in the Certificate for Payment.

Motion by Member _____, to approve the certificate for payment on the elementary school bond project and to authorize the District to pay the certificate for payment in the amount of \$52,957.26 as certified by the architect and construction manager, and as outlined in the Certificate for Payment.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

Administrative Contract Approval Greg Pscodna, Athletic Director

Board President: We will need a motion to approve a three year administrative contract for Greg Pscodna, serving as Athletic Director pending successful completion of all in service requirements and background checks per Board Policy and Michigan Law.

Motion by Member _____, to approve a three year administrative contract for Greg Pscodna, serving as Athletic Director pending successful completion of all in service requirements and background checks per Board Policy and Michigan Law.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

Administrative Contract Approval Laura Jacobs, Director of Business Services

Board President: We will need a motion to approve a three year administrative contract for Laura Jacobs, serving as Director of Business Services pending successful completion of all in service requirements and background checks per Board Policy and Michigan Law.

Motion by Member _____, to approve a three year administrative contract for Laura Jacobs, serving as Director of Business Services pending successful completion of all in service requirements and background checks per Board Policy and Michigan Law.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

Teacher Contract Approval Patrick Ruskowski

Board President: We will need a motion to approve a probationary teaching contract for Patrick Ruskowski serving as second grade teacher at Ludington Elementary School pending successful completion of all in service requirements and background checks per Board Policy and Michigan Law.

Motion by Member _____, to approve a probationary teaching contract for Patrick Ruskowski serving as second grade teacher at Ludington Elementary School pending successful completion of all in service requirements and background checks per Board Policy and Michigan Law.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

Shoreline Cycling Club Singletrack Showdown Race Approval in the School Forest

Board President: We will need a motion to approve the Shoreline Cycling Club use of the School Forest Trails on Saturday, Nov. 26, 2022 for their annual Singletrack Showdown mountain bike race.

Motion by Member _____, to approve the Shoreline Cycling Club use of the School Forest Trails on Saturday, Nov. 26, 2022 for their annual Singletrack Showdown mountain bike race. as presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____NAYES: ____ MOTION: Passes / Fails.

Bid Award for Replacing Gas Storage Tanks

Board President: We need a motion to approve the bid award for the replacement of gas storage tanks to Rohr Gasoline Equipment who had a low bid of \$332,485.00 as presented.

Motion by Member _____, to approve the bid award for the replacement of gas storage tanks to Rohr Gasoline Equipment who was a low bid of \$332,485.00 as presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____NAYES: ____ MOTION: Passes / Fails.

Bid Award for Replacing CBO & Robotic Garage Roof

Board President: We will need a motion to award the low bid to At The Peak Roofing LLC in the amount of \$98,323 as presented.

Motion by Member _____, to award the low bid to At The Peak Roofing LLC in the amount of \$98,323 as presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____NAYES: ____ MOTION: Passes / Fails.

Bus Purchases

Board President: We will need a motion to approve the purchase of three Thomas buses from Hoekstra in the amount of \$313,128 as presented.

Motion by Member _____, to approve the purchase of three Thomas buses from Hoekstra in the amount of \$313,128 as presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____NAYES: ____ MOTION: Passes / Fails.

Approval for Purchase of iPads & Cases

Board President: We will need a motion to approve the iPad device replacement in an amount of \$1,959,387 as presented.

Motion by Member _____, to approve the iPad device replacement in an amount of \$1,959,387 as presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

EnviroClean Contract Annual Renewal

Board President: We will need a motion to approve the annual contract renewal for EnviroClean as presented.

Motion by Member _____, to approve the annual contract renewal for EnviroClean as presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

Bid Award on Softball Field Work Diamond #3 Oriole Field

Board President:

Motion by Member _____,

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

Administrative, Central Office & Non Union Contracts

We will need an action item to approve non-union administrative and central office contracts. The superintendent is recommending that the administrators (Dan Mesyar, Steve Forsberg, Mike Hart, Randy Fountain, Tim Hansen, Jenn Mackey, Katie Eisinger, Abby Schaperkotter) and other central office staff/supervisors and non-union staff (Susie Hovey, Andy Klevorn, Mary Marble, Laura Kassanos, Carrie Moeggenberg, Penny Schultz, Deb Wilsey, Brent Gillett, Tyrone Collins, Jen Collins, Caryn Elam, Nicole Benedict) receive a one year extension of their contracts. Salaries and benefits will be equivalent to the negotiated pay increase established for the LEA for the 2022/2023 school year. It is recommended that the Board approve the contracts as presented to you. It is recommended that the Board approve the contracts as presented to you.

Board President: We will need a motion to approve the one year extension of the Administrative, Central Office & Non Union Contracts. Salaries and benefits will be equivalent to the negotiated pay increase established for the LEA for the 2022/2023 school year as presented.

Motion by Member _____, to approve the one year extension of the Administrative,

Central Office & Non Union Contracts. Salaries and benefits will be equivalent to the negotiated pay increase established for the LEA for the 2022/2023 school year as presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____NAYES: ____ MOTION: Passes / Fails.

Budget Amendment for Fiscal Year Ending June 30, 2022

As part of our 2022/2023 Budget Hearing, a budget amendment will also be presented for the current school year. I recommend that you approve the resolution provided to amend our 2021/2022 budgets as discussed and presented.

Board President: We will need a motion to approve the resolution provided to amend our 2021/2022 budgets as discussed and presented.

Motion by Member _____, to approve the resolution provided to amend our 2021/2022 budgets as discussed and presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____NAYES: ____ MOTION: Passes / Fails.

2022/2023 Budget Adoption

We will share information on all of our funds at our 2022/2023 Budget Hearing on Monday. The Board is required to approve a budget prior to June 30, 2022. I recommend that you approve the resolution provided to establish our 2022/2023 budgets as presented and discussed.

Board President: We will need a motion to approve the 2022/2023 Budget Resolution as written and presented.

Motion by Member _____, to approve the 2022/2023 Budget Resolution as written and presented.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____NAYES: ____ MOTION: Passes / Fails.

Set July 2022 Board Meeting Date Time Place

We will need to set the schedule for our July meeting. It is recommended that the Board meet at 6:00 p.m. on July 18, 2022, at 809 East Tinkham Avenue, Ludington, Michigan.

Board President: We will need a motion to set the July regular board meeting proposed for 6:00 p.m. on July 18, 2022, at 809 East Tinkham Avenue, Ludington, Michigan.

Motion by Member _____, to set the July meeting for 6:00 p.m. on July 18, 2022, at 809 East Tinkham Avenue, Ludington, Michigan.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed
(Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

**West Shore Educational Service District Special Education Parent Advisory Committee
Appointment 2022/2023**

Board President: We will need a motion to appoint our representative on the WSESD SEPAC for the 2022/2023 school year. Melissa Mutton has volunteered to serve on the committee for our District.

Motion by Member _____, to appoint Melissa Mutton as our representative on the WSESD SEPAC for the 2022/2023 school year.

Support by Member _____.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Josh Snyder (Y/N) Mike Nagle (Y/N) Stephanie Reed
(Y/N) Leona Ashley (Y/N) Scott Foster. AYES: ____ NAYES: ____ MOTION: Passes / Fails.

**LUDINGTON AREA SCHOOLS
GENERAL FUND BUDGET
Proposed 2021-22 Final Budget & 2022-23 Original Budget**

	Actual	Current	Final	Proposed	
REVENUES:	2020/21	2021/22	2021/22	2021/22	
Local	18,159,879	16,160,577	17,586,944	17,844,645	<i>\$435 per-pupil increase as proposed in Governor's budget</i>
State	4,163,157	5,660,564	4,509,505	4,721,649	<i>Assumed enrollment of 2,054 matches current year</i>
Federal	1,543,257	3,641,313	3,418,366	3,431,185	<i>Substantial Federal increases with ESSER 2 & 3 grants</i>
Transfers	488,110	592,734	554,639	585,644	
	<hr/>	<hr/>	<hr/>	<hr/>	
Total Revenues	24,354,403	26,055,188	26,069,454	26,583,123	
EXPENDITURES:					
Instructional Basic	11,992,922	13,053,597	12,916,040	13,854,537	<i>Includes one additional LES teacher & ESSER funds spent on wages/benefits</i>
Added Needs	3,413,261	4,048,551	3,941,537	3,447,369	
Pupil Support	872,623	886,027	912,854	895,483	
Instructional Support	836,467	887,496	806,781	858,646	
General Admin	453,994	469,495	526,906	471,848	
School Admin	1,689,400	1,831,732	1,903,037	1,918,448	
Business	476,440	517,912	547,375	635,875	
Operation & Maint	2,033,860	1,981,708	2,156,164	2,055,111	
Transportation	807,407	925,583	1,036,163	1,036,779	
Central Services	259,015	286,295	279,766	240,421	
Athletics	845,712	868,796	946,143	933,960	
Community Services	89,282	120,573	112,807	125,839	
Transfers and Other	(17,339)	13,011	14,131	7,900	
	<hr/>	<hr/>	<hr/>	<hr/>	
Total Expenditures	23,753,044	25,890,776	26,099,703	26,482,216	
Excess of Revenue Over Expenditures	601,359	164,412	(30,249)	100,907	
Fund Balance 6/30/21	1,602,806				
Current Expected 6/30/22		1,767,218			
Final Proposedd 6/30/22			1,572,557		
Fund Balance 6/30/23				1,673,465	

RATIFICATION OF BILL PAYMENT

June 20, 2022

Period: 5/12/2022 through 6/15/2022

GENERAL OPERATING FUND

Payroll 5/20/22 596,849.67

Payroll 6/3/22 608,457.23

Total Payroll 1,205,306.90

Bills (5/12/22 through 6/15/22) 1,626,384.58

2,831,691.48

TOTAL GENERAL OPERATING FUND

TOTAL ATHLETIC FUND 19,786.80

Bills (5/12/22 through 6/15/22)

TOTAL LUNCH FUND 52,232.46

Bills (5/12/22 through 6/15/22)

GRAND TOTAL ALL FUNDS 2,903,710.74

Bills (5/12/22 through 6/15/22)

**LUDINGTON AREA SCHOOLS
BALANCE SHEET
For the Month Ending May 31, 2022**

<u>Assets</u>	<u>Current Year</u>
Savings/Checking Accounts	\$ 214,321
Investments	\$ 2,813
Taxes Receivable	\$ -
Accounts Receivable	\$ 144,667
Due from Other Funds	\$ 1,899,781
Due from Other Governmental Units	\$ -
Inventory	\$ -
Prepaid Expenses	\$ 201,241
Other Assets	\$ -
Total Assets	<u>\$ 2,462,823</u>
<u>Liabilities and Fund Equity</u>	
Liabilities:	
Accounts Payable	\$ 9,037
Payroll Liabilities	\$ (1,672)
Accrued Expenses	\$ -
Due to Other Funds	\$ 335,849
Due to Other Governmental Units	\$ -
Deferred Revenue	\$ 258,810
Note Payable	\$ -
Total Liabilities	<u>\$ 602,024</u>
Fund Equity:	
Inventory (Reserved)	\$ -
Other Fund Balance	\$ 1,860,799
Total Fund Balance	<u>\$ 1,860,799</u>
 Total Liabilities and Fund Equity	 <u>\$ 2,462,823</u>

**LUDINGTON AREA SCHOOLS
GENERAL FUND
STATEMENT OF REVENUES AND EXPENDITURES
For the Month Ending May 30, 2022**

REVENUES:	Budget	Year to date	Balance	% spent
Local	\$ 16,160,577	\$ 17,486,955	\$ (1,326,378)	108.21%
State	\$ 5,660,564	\$ 3,524,836	\$ 2,135,728	62.27%
Federal	\$ 3,641,313	\$ 387,448	\$ 3,253,865	10.64%
Transfers	\$ 592,734	\$ 282,259	\$ 310,475	47.62%
 Total Revenue	 \$ 26,055,188	 \$ 21,681,498	 \$ 4,373,690	 83.21%
 EXPENDITURES:				
Instruction/Basic	\$ 13,053,597	\$ 10,560,307	\$ 2,493,290	80.90%
/Added Needs	\$ 4,048,551	\$ 3,157,176	\$ 891,375	77.98%
Support Service/Pupil	\$ 886,027	\$ 751,470	\$ 134,557	84.81%
/Instructional	\$ 887,496	\$ 686,268	\$ 201,228	77.33%
/Gen. Admin.	\$ 469,495	\$ 434,124	\$ 35,371	92.47%
/School Admin.	\$ 1,831,732	\$ 1,619,588	\$ 212,144	88.42%
/Business	\$ 517,912	\$ 460,864	\$ 57,048	88.99%
/Oper. & Maint.	\$ 1,981,708	\$ 1,784,711	\$ 196,997	90.06%
/Transportation	\$ 925,583	\$ 832,777	\$ 92,806	89.97%
/Central Services	\$ 286,295	\$ 220,120	\$ 66,175	76.89%
/Athletics	\$ 868,796	\$ 799,638	\$ 69,158	92.04%
/Comm Services	\$ 120,573	\$ 116,459	\$ 4,114	96.59%
/Transfers	\$ 13,011	\$ -	\$ 13,011	0.00%
 Total Expenditures	 \$ 25,890,776	 \$ 21,423,502	 \$ 4,454,263	 82.75%
Excess of Revenue over Expenses		\$ 257,996		
 Fund Balace 6/30/21	 \$ 1,602,806	 \$ 1,602,806		
 Ending Fund Balance		 \$ 1,860,802		

Prepared by the Business Office

LUDINGTON AREA SCHOOLS
Capital Projects Fund
STATEMENT OF REVENUES AND EXPENDITURES
For the Month Ending May 30, 2022

REVENUES:	Budget	year to date	Balance	% spent
Bond Issuance	\$ 61,435,000	\$ 60,342,055	\$ 1,092,945	98.22%
Interest Earnings	\$ 50,586	\$ 52,107	\$ (1,521)	103.01%
Energy Rebates	\$ -	\$ 29,111		
Total Revenue	\$ 61,485,586	\$ 60,423,273	\$ 1,062,313	98.27%
EXPENDITURES:				
Bond Issuance Costs	1,234,860	\$ 834,067	\$ 400,793	0.00%
Contracted Services	-	\$ -	\$ -	0.00%
Site Improvements	1,713,292	\$ 2,243,302	\$ (530,010)	0.00%
Consulting Services	1,556,389	\$ 1,131,345	\$ 425,044	72.69%
Legal Fees	5,000	\$ -	\$ 5,000	0.00%
Building Construction	10,413,992	\$ 5,820,605	\$ 4,593,387	55.89%
Building Improvements	-	\$ 503,786	\$ (503,786)	
Other Expense		\$ 1,644,059	\$ (1,644,059)	0.00%
Total Expense	14,923,533	12,177,164	\$ 2,746,369	81.60%
Fund Balance 6/30/2021	\$ 14,833,103	\$ 14,833,103		
Ending Fund Balance		\$ 63,079,212		

Prepared by the Business Office

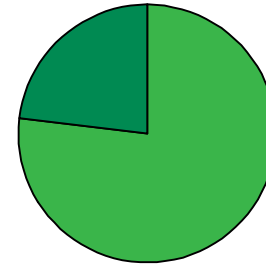
Market Overview

	Current Period	Year-to-Date
	05/01/2022	01/01/2022
Beginning Market Value	5,944,407.09	12,741,860.94
Income		
Interest	1,961.66	2,822.60
Dividends	1,292.61	2,055.00
Net Contributions/Distributions		
Receipts		3,375,048.83
Disbursements	(3,350,593.88)	(13,524,719.89)
Change in Market Value	0.00	0.00
Ending Market Value	2,597,067.48	2,597,067.48

Capital Gains

	Current Period	Year-to-Date
Short-term Capital Gain / (Loss)	0.00	0.00
Long-term Capital Gain / (Loss)	0.00	0.00

Asset Allocation



- Short Term Investments
- Money Markets and Cash

Account Value Percentage	Market Value
77%	\$1,998,167
23%	\$598,901
100%	\$2,597,067

Historical Value





Portfolio(s) included in Statement

Portfolio Number: 150363.1 Portfolio Name: Ludington Area Schools Custody 2019

Transaction Summary

	Income Cash	Principal Cash	Cost	Market Value Including Cash
Beginning Market Value	0.00	0.00	5,944,407.09	5,944,407.09
Income				
Interest		669.05	1,292.61	1,961.66
Dividends		1,292.61		1,292.61
Disbursements				
Other		(1,700,593.88)	(1,650,000.00)	(3,350,593.88)
Purchases		(4,998,166.67)	4,998,166.67	
Sales & Maturities		6,696,798.89	(6,696,798.89)	
Ending Market Value	0.00	0.00	2,597,067.48	2,597,067.48





Statement of Investment Position

Units Description	Symbol Cusip	Cost Basis		Market Value		Unrealized Gain / (Loss)	Estimated Annual Income	Yield %
		Unit	Total	Unit	Total			
Short-term Investments								
Short Term Investments								
2,000,000 Charlotte-Mecklenburg NC Hos Auth Tx CP DTD 9/27/2021 0% 6/15/2022	16085KFF1	1.00	1,998,166.67	99.91	1,998,166.67		20,278	0.98
Total Short Term Investments			1,998,166.67		1,998,166.67	0.00	20,278	
Total Short Term Investments			1,998,166.67		1,998,166.67	0.00	20,278	
Money Markets & Cash								
Money Market Funds								
598,900.81 Michigan Class Cooperative Liquid Asset	SF8888741	1.00	598,900.81	1.00	598,900.81		5,420	0.91
Total Money Market Funds			598,900.81		598,900.81	0.00	5,420	
Total Money Markets and Cash			598,900.81		598,900.81	0.00	5,420	
Account Total			2,597,067.48		2,597,067.48	0.00	25,698	



Ludington Area Schools
Board of Education
Meeting Minutes May 16, 2022

This is a meeting of the Board of Education in public for the purpose of conducting the School District's business and is not to be considered a public community meeting. There is a time for public participation during the meeting as indicated on the agenda.

Mission: Ludington Area School District, in partnership with parents and community, will educate and empower students to adapt and succeed in their future.

REGULAR MEETING

- I. Call to Order & Roll Call ~The meeting was held in the Administration Office Boardroom, 809 East Tinkham Avenue, Ludington. The meeting was called to order by Steve Carlson, Board President at six o'clock p.m.
Members Present: Steve Carlson, Bret Autrey, Stephanie Reed, Josh Snyder, Leona Ashley and Scott Foster
Members Absent: Mike Nagle
- II. Pledge of Allegiance
- III. Special Presentation
 - A. The Robotics Team gave a presentation to the Board.
 - B. Dan Mesyar and Steve Forsberg announced that Ludington High School received the US News & World Report ranking as a top school again. The banner will be arriving very soon. Melanie Tomaski and Julia Haveman were present to share Business Professionals of America success. Julia shared her experience competing at Nationals and placed first at the competition as a freshman. She shared her enthusiasm for the program and wants to raise awareness of the program so other students have the opportunity to be involved in what BPA has to offer.
- IV. Agenda Modification - None to report
- V. Citizen Participation - One citizen addressed the Board.
- VI. Consent Agenda
 - A. Ratification of bill payment dated May 16, 2022 was approved by consent.
 - B. Approval of minutes for the special, closed and regular meetings were approved by consent.
 - C. Hiring approvals for Ali Bach, Ashela Trevino, Jenna Keson were approved by consent.
 - D. Resignation acceptances for Kate Watkins, Trish Forfinski, Owen Wojcicki, Susan Filter were approved by consent.Motion by Snyder, supported by Reed, to approve the consent agenda as written and presented.
Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
- VII. Board Committee Reports
 - A. Josh Snyder reported on topics from the Finance Committee meeting May 10, 2022.
 - B. Stephanie Reed reported on topics from the Personnel Committee meeting May 11, 2022.
 - C. Stephanie Reed reported on topics from the Building and Site Committee meeting May 13, 2022.
- VIII. Superintendent Report and Comments
 - A. Martha Hamilton was presented the Soaring Oriole Award for the month of May.
- IX. Discussion Items
 - A. The elementary bond project certificate for payment #25 was presented.
 - B. Susan Shoup presented a travel request for the French class in 2023 for Paris, France.
 - C. Contract negotiations on the LESPA Master Bargaining Agreement were discussed.
 - D. Sprinkler bids for Oriole Field were shared.
 - E. Middle school and high school roofing bids were shared.
 - F. The Shoreline Cycling Club is requesting use of the school forest for their annual bike race.
 - G. The School of Choice window for the upcoming year was discussed with a deadline of August 26, 2022.

Ludington Area Schools
Board of Education
Meeting Minutes May 16, 2022

- H. The L-4029 Tax Rate Request Form millage rates was presented.
- I. New teacher hiring recommendations were shared with the Board.
- J. The quote from Mason County Road Commission to add a turn lane to Bryant Road was presented.
- X. Action Items
 - A. Motion by Autrey, supported by Foster, to approve the Elementary Bond Project Certificate and Payment #25 in the amount of \$619,388.88 as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - B. Motion by Ashley, supported by Reed, to approve the travel request for Paris, France for the 2022-2023 school year as presented by Susan Shoup. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - C. Motion by Reed, supported by Foster, to approve and ratify the LESPA Master Bargaining Agreement 2022-2025 as negotiated and presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - D. Motion by Autrey, supported by Ashley, to approve the sprinkler bid to Olson Irrigation in the amount of \$15,150 for Field 1 and \$7,150 for Field 2 at Oriole Field as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - E. Motion by Snyder, supported by Autrey, to approve the middle and high school addition roofing bid award to J. Stevens Construction, a Muskegon based company in the amount of \$659,200 as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - F. Motion by Autrey, supported by Foster, to approve the Strategic Plan 2022-2027 as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - G. Motion by Reed, supported by Foster, to approve the change of date for the June regular board meeting to June 20, 2022 at 809 East Tinkham Avenue, Ludington, Michigan at 6:00 p.m. as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - H. Motion by Autrey, supported by Snyder, to approve School of Choice for the 2022/2023 school year with the deadline to apply by August 26, 2022 as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - I. Motion by Foster, supported by Autrey, to approve the L-4029 Tax Rate Request Form as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - J. Motion by Snyder, supported by Autrey, to approve a probationary teacher contract for Michele Weavers teaching high school science pending successful completion of all inservice requirements and background checks per Board Policy and Michigan law as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - K. Motion by Ashley, supported by Reed, to approve a probationary teacher contract for Becca Brink teaching second grade pending successful completion of all inservice requirements and background checks per Board Policy and Michigan law as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - L. Motion by Autrey, supported by Ashley, to approve a probationary teacher contract for Lily Bradley teaching first grade pending successful completion of all inservice requirements and background checks per Board Policy and Michigan law as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - M. Motion by Snyder, supported by Autrey, to approve a probationary teacher contract for Courtney Lambert teaching kindergarten pending successful completion of all inservice requirements and background checks per Board Policy and Michigan law as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.
 - N. Motion by Reed, supported by Ashley to approve a probationary teacher contract for Katie Nimcheski teaching high school English pending successful completion of all inservice requirements

Ludington Area Schools
Board of Education
Meeting Minutes May 16, 2022

and background checks per Board Policy and Michigan law as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.

O. Motion by Snyder, supported by Ashley, to approve the quote from the Mason County Road Commission for the turn lane work on Bryant Road as presented. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.

P. Motion by Autrey, supported by Reed, to go into closed session for the purpose of the personnel evaluation of the Superintendent at the written request of the superintendent per MCL 15.268 Section 8(1)a. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0. The Board convened in closed session at 7:00 p.m. The Board returned to open session at 7:15 p.m.

Q. Motion by Snyder, supported by Autrey, to approve the Evaluation of the Superintendent for the 2021-2022 school year with a Highly Effective Rating. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.

XI. Other Items of Business and Announcements ~ None to report.

XII. Adjournment ~ Motion by Autrey, supported by Reed, to adjourn the meeting at 7:16 p.m. Ayes: Carlson, Autrey, Reed, Snyder, Ashley, Foster. Nays: None. Motion: Passes 6-0.

Michael W. Nagle, Secretary, Board of Education

Approved _____

(Official minutes of the Ludington Board of Education are available for public inspection during normal business hours at the Board of Education's central business office, 809 E. Tinkham Avenue, Ludington, Michigan. Phone 231-845-7303.) *The Ludington Area School District is an equal opportunity employer and provider.*

Ludington Area School District (the “District”)

A regular meeting of the Board of Education (the “Board”) was held in the Ludington Area School District Administration Office Boardroom, 809 East Tinkham Avenue, Ludington, Michigan, within the boundaries of the District, on the 20th day of June, 2022, at six o’clock in the p.m.

The meeting was called to order by _____, President.

Present: Members

Absent: Members

The following preamble and resolution were offered by Member _____ and supported by Member _____

WHEREAS, this Board previously adopted a resolution to impose a summer tax levy to collect 100% of annual school property taxes, including debt service, upon property located within the District and continuing from year-to-year until specifically revoked by the Board.

NOW, THEREFORE, BE IT RESOLVED THAT:

1. The Board, pursuant to 1976 PA 451, as amended (the Revised School Code), invokes for 2023 its previously adopted ongoing resolution imposing a summer tax levy of all of annual school property taxes, including debt service, upon property located within the District and continuing from year-to-year until specifically revoked by the Board and requests that each city and/or township in which the District is located collect those summer taxes.

2. The Superintendent or designee is authorized and directed to forward to the governing body of each city and/or township in which the District is located a copy of this Board’s resolution imposing a summer property tax levy on an ongoing basis and a copy of this resolution requesting that each such city and/or township agree to collect the summer tax levy for 2023 in the amount specified in this resolution. Such forwarding of the resolutions and the request to collect the summer tax levy shall be performed so that they are received by the appropriate governing bodies before January 1, 2023.

3. Pursuant to and in accordance with Section 1613(1) of the Revised School Code, the Superintendent or designee is authorized and directed to negotiate on behalf of the District with the governing body of each city and/or township in which the District is located for the reasonable expenses for collection of the District’s summer tax levy that the city and/or township may bill under MCL 380.1611 or MCL 380.1612. Any such proposed agreement shall be brought before this Board for its approval or disapproval.

4. All resolutions and parts of resolutions insofar as they conflict with the provisions of this resolution be and the same are hereby rescinded.

Ayes: Members

Nays: Members

Resolution declared adopted.

Secretary, Board of Education

The undersigned duly qualified and acting Secretary of the Board of Education of ***Ludington Area School District***, hereby certifies that the foregoing constitutes a true and complete copy of a resolution adopted by the Board at a regular meeting held on June 20, 2022, the original of which is part of the Board's minutes. The undersigned further certifies that notice of the meeting was given to the public pursuant to the provisions of the "Open Meetings Act" (Act 267, Public Acts of Michigan, 1976, as amended).

Secretary, Board of Education

STATE OF MICHIGAN
IN THE CIRCUIT COURT FOR THE COUNTY OF MASON

In the matter of the Petition of the
Treasurers of Amber Township,
City of Ludington, City of Scottville,
Custer Township, Grant Township,
Pere Marquette Township, and
Sherman Township, to Strike 2016 and prior
Delinquent Personal Property Taxes from the
Tax Rolls

Case No. 2022- -CZ

WAIVER AND CONSENT

NOW COMES Steve Carlson, Ludington Area School District President of the Board of Education and acknowledges that the Board received the 2016 and prior Delinquent Personal Property Tax Report, and the Statement of Attempt to Collect the 2016 and prior Personal Property Taxes and upon informed decision the Board at its regular scheduled meeting on June 20, 2022, consented to the relief requested by the Petitioners and agreed to waive notice of the hearing and of the entry of judgement.

Dated _____, 2022

Steve Carlson
Ludington Area School District
Board of Education President



Environmental Resources Group

3125 Sovereign Drive • Suite B • Lansing, MI • 48911
Phone: 517-999-6020 • Fax: 248-924-3108

June 3, 2021

Mr. Tyrone Collins
Ludington Area Schools
809 E Tinkham Ave.
Ludington, Michigan 49431

Subject: *Post-Bid Trade Contractor Interviews and Recommendation for Ludington Area Schools UST Removal/AST Replacement Project*

Dear Mr. Collins,

It was a sincere pleasure conducting post-bid interviews with you and our short list of UST Removal/AST Replacement trade contractors this past Tuesday at the Administrative Offices of Ludington Area Schools. As a representative of Environmental Resources Group, LLC (ERG), I thought the post-bid interview process with trade contractors representing Rohr Gasoline Equipment, Inc. (Rohr), Leak Petroleum Equipment, Inc. (Leak), and ASI Environmental Technologies, Inc./O. W. Larson Company (ASI) went extremely well, and I felt our collective discussions were very informative and engaged dialog that enabled needed clarification to each respective trade contractors bid submittal package. A summary of the work task base bid budgets for M&E 1.0 (UST Removal) and M&E 2.0 (AST Replacement) are as follows:

<u>Trade Contractor</u>	<u>M&E 1.0</u>	<u>M&E 2.0</u>	<u>Total Base M&E 1.0 & 2.0</u>
Rohr	\$29,316.00	\$303,169.00	\$332,485.00
ASI	\$42,640.00	\$329,250.00	\$371,890.00
Leak	\$29,486.72	\$390,211.69	\$419,698.41

Based on information gleaned through our collective trade contractor inquires, clarifications regarding the project's scope of work, trade contractor qualifications and experience, project sequencing/scheduling, job-site health and safety, general site construction, and project budgeting were obtained. Although each of the trade contractors clearly exhibited areas of field service strength and knowledge and all three trade contractor submittal packages generally conformed to the specifics of the Project Manual, it is ERG's recommendation that Ludington Area Schools retain the services of Rohr Gasoline Equipment, Inc. to serve as their UST Removal/AST Replacement Trade Contractor. ERG's rationale for this recommendation follows:

1. The overall base bid responses from the above-referenced trade contractors reflected a somewhat wide-spread, but balanced separation between the three bids and based on interview responses to questions regarding each trade contractors bid package, its apparent that each trade contractor is defending their costs and taking ownership of such. This said, the low bid total for M&E 1.0 and 2.0 is a hard price to ignore. Rohr's pricing for the Optional unit items identified in M&E 1.0 were lower and/or comparable with those rates offered by other bidders. Overall, the Rohr submittal was a complete and compliant bid submittal package.
2. Rohr is the incumbent bidder of the trade contractors interviewed and has several years of service/site knowledge regarding the facility's existing UST systems; further, they have established a trusted relationship with



representatives of Ludington Area Schools and reportedly have a very good track record for service call response and UST system repair.

3. Rohr attended the Mandatory Pre-bid and arrived at their Post-bid Interview promptly on-time and well prepared to answer questions with concise responses demonstrating a clear understanding of the project objectives and timeline for completion. Rohr intends to perform the project using in-house services and exhibited proficiency in their knowledge and extensive experience of petroleum storage/distribution systems and today's supply and demand market.

4. Rohr acknowledge they are prepared to start on-site project activities relevant to the new AST systems installation following project award and contract procurement. They affirmed they have a solid understanding of the projects electrical needs and intended efforts to be completed by a certified electrician retained by Ludington Area Schools. Rohr also stated in the Post-bid Interview they have labor and equipment flexibility in their field schedule to complete the projects scope of work as tentatively planned in the Conceptual Schedule presented in the Project Manual.

5. During the post-bid interview Rohr proposed some value-added modifications to the AST build that they verbally reported would carry no addition cost burden to the proposed project budget. Rohr's bid submittal package included a variation for LSI LED pole lighting at the new AST location, the proposed variation from the specification is for a reputable substitution and is without additional cost to the projects total base bid.

6. Rohr will honor UST Removal budget into Spring 2023 if AST material deliveries and task construction efforts extend into late fall; backfill sand might carry a slight increase in cost, but that cost increase to the Ludington Area Schools would be minimal.

7. Rohr has a working knowledge of the State of Michigan's MUSTA leaking underground storage tank program. Field staff are 40-hour HAZWOPER trained and the company reportedly has a mean three-year EMR safety record of .67 which demonstrates the implementation of good on-site health and safety practices.

Once again, it has been a pleasure assisting the Ludington Area Schools in the UST Removal/AST Replacement Project and ERG looks forward to it continued involvement during the next several months of construction oversight and management. Should question arise regarding this correspondence; please contact ERG's Lansing, Michigan office at (517) 999-6020 or the undersigned at (989) 640-9764.

Sincerely,

ENVIRONMENTAL RESOURCES GROUP

A handwritten signature in black ink, appearing to read "Timothy F. Hebert", is written over a horizontal line. The signature is stylized and somewhat illegible.

Timothy F. Hebert, CPG/RG, CUSTP
Sr. Project Manager

c. Kyle Corlett (LAS)
Deborah Wilsey (LAS)
Jessie Rickard (LAS)



Ludington Area Schools Administration Building Reroof
Ludington, Michigan

Proposal Section

TRADE CONTRACT PROPOSAL FORM

WORK CATEGORY NO. 00 and _____

Date: May 25 2022

TO: The Christman Company
634 Front Avenue NW, Suite 500
Grand Rapids, MI 49504-5355

Re: Ludington Area Schools Administration Building
Reroof
508 N Washington Ave
Ludington, Michigan 49431

Gentlemen:

Having carefully examined General Conditions, Supplementary Conditions, General Requirements, Advertisement for Bids, Instructions to Bidders, Proposal Section, Specifications, Drawings, all Addenda issued, Work Category Descriptions, and understanding the scope of work involved in this Work Category (ies) and those that interface with it (them), the undersigned does hereby propose to furnish all labor, materials, insurances, taxes, tools, equipment and services to complete all work required for the Work Category(ies) indicated in accordance with the Work Category Description and the Contract Documents prepared by GMB and The Christman Company.

BASE PROPOSAL SUM:

_____ (\$ 77,043.00)

PERFORMANCE & PAYMENT BOND: The Trade Contractor may be required to furnish a Co-Obligee Labor & Material Payment & Performance Bonds for the full contract amount.

The name of the Bonding Company is: _____.

The sum of (\$ _____) to cover cost of furnishing these bonds is **included in** the base bid.

EXPERIENCE MODIFICATION RATING (EMR):

List the EMR for your firm as determined by your insurance carrier for the past three (3) years.

2022 _____ 2021 _____ 2020 _____

ADDENDA: The following Addenda have been received, are hereby acknowledged, and their execution is included in Bid Sums listed herein.

No. _____ Dated _____ No. _____ Dated _____ No. _____ Dated _____

TIME AND MATERIAL RATES: Including sub-tier subcontractors

Labor rates listed below include the following:

Cost of labor including Michigan Single Business Tax, Social Security and Medicare, Federal and State Unemployment Tax, and Fringe Benefits Under Collective Bargaining Agreements, and Worker's Compensation Insurance. The rates listed below do not include overhead and/or profit. These rates are only for additions and/or deletions to the contract that could not have been anticipated at the time of the bid.

AT The Peale Roofing LLC
Bidder's Name

TRADE CONTRACT PROPOSAL FORM

WORK CATEGORY NO. 00 and _____

Date: May 25 2022

	TRADE	STRAIGHT TIME	SHIFT TIME	1 1/2 TIME	DOUBLE TIME
1	Framer	25.00	25.00	37.50	50.00
2	Roofer	25.00	25.00	37.50	50.00
3					
4					
5					
6					

OVERHEAD AND PROFIT(FOR FUTURE CHANGES): Overhead and Profit shall include the following: Supervision, Forman time, Coordination, Project Manager time, General Conditions, Stocking, Safety, Clean-up, Warranty, Superintendents, Commercial General Liability and Umbrella Insurances, Wage of Time Keepers, Watchmen and Clerks, Small tools with material value of less than \$1,500.00. Incidentals, General Office Expense, and all other expenses not included in Labor Rates as listed above. The percentage fee for Overhead and Profit on the Contractor's own work shall be 15% of net cost. The percentage fee for Overhead and Profit on Subcontractor's work shall be 5% (see log).

MANDATORY ALTERNATES:

Alternate 1: Re-Roof Robotics Shop

\$ 21,280.00.

UNIT PRICES:

Unit Prices required:

1. Replace Roof Boards

\$ 2.00 /SQFT

VOLUNTARY ALTERNATIVES (Variations From Materials Specified):

Undersigned proposes the following voluntary alternates for materials and/or equipment specified, it being understood that, should any voluntary alternate(s) be accepted by the Owner, applicable amount(s) hereinafter listed will be added to or deducted from the Base Bid. (No voluntary alternates are required)

- 1. _____ \$ _____ (Add/Deduct)
- 2. _____ \$ _____ (Add/Deduct)
- 3. _____ \$ _____ (Add/Deduct)

SCHEDULE:

The undersigned if awarded a Contract, agrees to work concurrently with the work of other Trade Contractors and the Construction Manager, according to the "Approved Construction Schedule."

At The Peate Roofing L.L.C.
Bidder's Name

TRADE CONTRACT PROPOSAL FORM

WORK CATEGORY NO. 00 and _____

Date: May 25 2022

- All WC's - Total Number of Man hours in base bid:

864 hours

BIDDER'S CERTIFICATE:

I hereby certify that all statements herein are made on behalf of

At The Peak Roofing
(Name of Corporation, Partnership or Person Submitting a Bid)

A Corporation organized and existing under the laws of the State of Michigan

An individual doing business as _____

Signature: [Signature]
Title: owner
Address: 4706 N. Sherman Rd
Phone: 231-907-9360
Fax:
Email: attheparkroofingllc@gmail.com

Lucas Johnson
Bidder's Name

FORM OF SWORN STATEMENT OF FAMILIAL RELATIONSHIP
As required by Section 1267 of the Revised School Code - MCL 380.1267

STATE OF MICHIGAN

: ss.

COUNTY OF MASON

Lucas Johnson, being duly sworn, deposes and says:

That At The Peak Roofing (the "Bidder") has bid to be the (Contractor) (Trade contractor) for an improvement to the following described real property located in Mason County, Michigan, which is owned by the Ludington Area School District, and legally described as follows:

MIDDLE SCHOOL HIGH SCHOOL BUILDING
508 N Washington Ave
Ludington, Michigan 49431

Description:

Per the bid documents

That the following is a statement of disclosure of any familial relationship that exists between the owner or any employee of the Bidder and any member of the Ludington Area School District Board of Education or the Superintendent, as required pursuant to Section 1267 of the Revised School Code, as amended.

- That there are no such familial relationships existing at this time.
- That a familial relationship exists between _____, who is an (owner) (employee) of the Bidder and the _____ (nature of familial relationship - e.g., brother, sister, cousin, etc.) of _____, who is (a member of the Board) (the Superintendent).



Deponent

Subscribed and sworn to before me this May 25 day of 2022,
~~2020~~



Notary Public, Mason County, Michigan

My commission expires: 07/19/2023

Laura M. Kassanos
Notary Public - State of Michigan
County of Oceana
My commission expires 07/19/2023
Acting in the County of Mason

IRAN ECONOMIC SANCTIONS ACT CERTIFICATE

In accordance with the Iran Economic Sanctions Act, Michigan 2012 PA 517, effective April 1, 2013, (MCL 129.311, *et seq.*), (the "Act"), the undersigned certifies in support of its bid or proposal that it is not an Iran linked business as such is defined in the Act.

Contractor: At The Peak Roofing L.L.C

By: _____

Dated: May 25, 2022

Name: Lucas Johnson

Title: Owner



Western Surety Company

BID BOND
(Percentage)

Bond Number: 72466492

KNOW ALL PERSONS BY THESE PRESENTS, That we At The Peak Roofing, LLC
_____ of
4706 N. Sherman, Ludington, MI 49431, hereinafter
referred to as the Principal, and Western Surety Company
_____,
as Surety, are held and firmly bound unto Ludington Area School District
_____ of 809 E. Tinkham Ave., Ludington, MI 49431
_____,
hereinafter referred to as the Obligee, in the sum of Five (5 %) percent of the greatest
amount bid, for the payment of which we bind ourselves, our legal representatives, successors and assigns,
jointly and severally, firmly by these presents.

WHEREAS, Principal has submitted or is about to submit a proposal to Obligee on a contract for _____
Re-Roof of Entire Building
_____.

NOW, THEREFORE, if the said contract be awarded to Principal and Principal shall, within such time as may be
specified, enter into the contract in writing and give such bond or bonds as may be specified in the bidding or
contract documents with surety acceptable to Obligee; or if Principal shall fail to do so, pay to Obligee the
damages which Obligee may suffer by reason of such failure not exceeding the penalty of this bond, then this
obligation shall be void; otherwise to remain in full force and effect.

SIGNED, SEALED AND DATED this 26th day of May, 2022.



At The Peak Roofing, LLC
(Principal)
By [Signature] (Seal)

Western Surety Company
(Surety)
By [Signature] (Seal)
CASEY AUGUST LAKARI Attorney-in-Fact

Western Surety Company

POWER OF ATTORNEY - CERTIFIED COPY

Bond No. 72466492

Know All Men By These Presents, that WESTERN SURETY COMPANY, a corporation duly organized and existing under the laws of the State of South Dakota, and having its principal office in Sioux Falls, South Dakota (the "Company"), does by these presents make, constitute and appoint CASEY AUGUST LAKARI

its true and lawful attorney(s)-in-fact, with full power and authority hereby conferred, to execute, acknowledge and deliver for and on its behalf as Surety, bonds for:

Principal: At The Peak Roofing, LLC

Obligee: Ludington Area School District

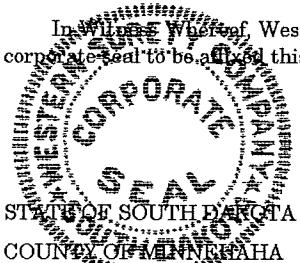
Amount: \$1,000,000.00

and to bind the Company thereby as fully and to the same extent as if such bonds were signed by the Vice President, sealed with the corporate seal of the Company and duly attested by its Secretary, hereby ratifying and confirming all that the said attorney(s)-in-fact may do within the above stated limitations. Said appointment is made under and by authority of the following bylaw of Western Surety Company which remains in full force and effect.

"Section 7. All bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile."

If Bond No. 72466492 is not issued on or before midnight of August 26, 2022, all authority conferred in this Power of Attorney shall expire and terminate.

In Witness Whereof, Western Surety Company has caused these presents to be signed by its Vice President, Paul T. Bruflat, and its corporate seal to be affixed this 26th day of May, 2022.

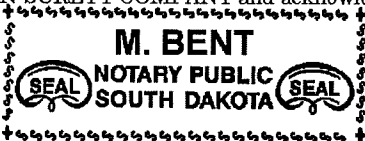


WESTERN SURETY COMPANY

Paul T. Bruflat

Paul T. Bruflat, Vice President

On this 26th day of May, in the year 2022, before me, a notary public, personally appeared Paul T. Bruflat, who being to me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of WESTERN SURETY COMPANY and acknowledged said instrument to be the voluntary act and deed of said corporation.



M. Bent

Notary Public - South Dakota

My Commission Expires March 2, 2026

I the undersigned officer of Western Surety Company, a stock corporation of the State of South Dakota, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable, and furthermore, that Section 7 of the bylaws of the Company as set forth in the Power of Attorney is now in force.

In testimony whereof, I have hereunto set my hand and seal of Western Surety Company this 26th day of May, 2022.

WESTERN SURETY COMPANY

Paul T. Bruflat

Paul T. Bruflat, Vice President

To validate bond authenticity, go to www.cnasurety.com > Owner/Obligee Services > Validate Bond Coverage.



Ludington Area Schools Administration Building Reroof
Ludington, Michigan

Proposal Section

TRADE CONTRACT PROPOSAL FORM

WORK CATEGORY NO. 00 and 14

Date: 5/19/22

TO: The Christman Company
634 Front Avenue NW, Suite 500
Grand Rapids, MI 49504-5355

Re: Ludington Area Schools Administration Building
Reroof
508 N Washington Ave
Ludington, Michigan 49431

Gentlemen:

Having carefully examined General Conditions, Supplementary Conditions, General Requirements, Advertisement for Bids, Instructions to Bidders, Proposal Section, Specifications, Drawings, all Addenda issued, Work Category Descriptions, and understanding the scope of work involved in this Work Category (ies) and those that interface with it (them), the undersigned does hereby propose to furnish all labor, materials, insurances, taxes, tools, equipment and services to complete all work required for the Work Category(ies) indicated in accordance with the Work Category Description and the Contract Documents prepared by GMB and The Christman Company.

BASE PROPOSAL SUM:

_____ (\$ _____)

PERFORMANCE & PAYMENT BOND: The Trade Contractor may be required to furnish a Co-Obligee Labor & Material Payment & Performance Bonds for the full contract amount.

The name of the Bonding Company is: _____.

The sum of (\$ _____) to cover cost of furnishing these bonds is **included in** the base bid.

EXPERIENCE MODIFICATION RATING (EMR):

List the EMR for your firm as determined by your insurance carrier for the past three (3) years.

2022 .87 2021 .95 2020 .88

ADDENDA: The following Addenda have been received, are hereby acknowledged, and their execution is included in Bid Sums listed herein.

No. _____ Dated _____ No. _____ Dated _____ No. _____ Dated _____

TIME AND MATERIAL RATES: Including sub-tier subcontractors

Labor rates listed below include the following:

Cost of labor including Michigan Single Business Tax, Social Security and Medicare, Federal and State Unemployment Tax, and Fringe Benefits Under Collective Bargaining Agreements, and Worker's Compensation Insurance. The rates listed below do not include overhead and/or profit. These rates are only for additions and/or deletions to the contract that could not have been anticipated at the time of the bid.

Superior Exteriors
Bidder's Name

TRADE CONTRACT PROPOSAL FORM

WORK CATEGORY NO. 00 and 14

Date: 5/19/22

	TRADE	STRAIGHT TIME	SHIFT TIME	1 1/2 TIME	DOUBLE TIME
1	Roofing	8a - 5p	9 hrs	—	—
2					
3					
4					
5					
6					

OVERHEAD AND PROFIT (FOR FUTURE CHANGES): Overhead and Profit shall include the following: Supervision, Forman time, Coordination, Project Manager time, General Conditions, Stocking, Safety, Clean-up, Warranty, Superintendents, Commercial General Liability and Umbrella Insurances, Wage of Time Keepers, Watchmen and Clerks, Small tools with material value of less than \$1,500.00. Incidentals, General Office Expense, and all other expenses not included in Labor Rates as listed above. The percentage fee for Overhead and Profit on the Contractor's own work shall be 15% of net cost. The percentage fee for Overhead and Profit on Subcontractor's work shall be 5% (see log).

MANDATORY ALTERNATES:

Alternate 1: Re-Roof Robotics Shop

\$ 31,500

UNIT PRICES:

Unit Prices required:

1. Replace Roof Boards

\$ 2.72 /SQFT

VOLUNTARY ALTERNATIVES (Variations From Materials Specified):

Undersigned proposes the following voluntary alternates for materials and/or equipment specified, it being understood that, should any voluntary alternate(s) be accepted by the Owner, applicable amount(s) hereinafter listed will be added to or deducted from the Base Bid. (No voluntary alternates are required)

- OSB Sheeting \$ 85 /sheet (Add/Deduct)
- Tear Off 45# per layer extra, per square \$ _____ (Add/Deduct)
- _____ \$ _____ (Add/Deduct)

SCHEDULE:

The undersigned if awarded a Contract, agrees to work concurrently with the work of other Trade Contractors and the Construction Manager, according to the "Approved Construction Schedule."

[Signature]
Bidder's Name

TRADE CONTRACT PROPOSAL FORM

WORK CATEGORY NO. 00 and 14

Date: 5/19/22

- All WC's - Total Number of Man hours in base bid: _____ hours

BIDDER'S CERTIFICATE:

I hereby certify that all statements herein are made on behalf of

Superior Exteriors
(Name of Corporation, Partnership or Person Submitting a Bid)

A Corporation organized and existing under the laws of the State of _____

An individual doing business as _____

Signature: [Handwritten Signature]
Title: CEO
Address: 317 N Robert St Ludington MI 49431
Phone: 231-901-2181
Fax:
Email: Colin@Superior-exterior-mi.com

FORM OF SWORN STATEMENT OF FAMILIAL RELATIONSHIP
As required by Section 1267 of the Revised School Code - MCL 380.1267

STATE OF MICHIGAN

: ss.

COUNTY OF MASON

_____, being duly sworn, deposes and says:

That Superior Exteriors (the "Bidder") has bid to be the (Contractor) (Trade contractor) for an improvement to the following described real property located in Mason County, Michigan, which is owned by the Ludington Area School District, and legally described as follows:

MIDDLE SCHOOL HIGH SCHOOL BUILDING
508 N Washington Ave
Ludington, Michigan 49431

Description:

Per the bid documents

That the following is a statement of disclosure of any familial relationship that exists between the owner or any employee of the Bidder and any member of the Ludington Area School District Board of Education or the Superintendent, as required pursuant to Section 1267 of the Revised School Code, as amended.

- That there are no such familial relationships existing at this time.
- That a familial relationship exists between _____, who is an (owner) (employee) of the Bidder and the _____ (nature of familial relationship - e.g., brother, sister, cousin, etc.) of _____, who is (a member of the Board) (the Superintendent).

Deponent

Subscribed and sworn to before me this 19 day of May, 2020.

Notary Public, Mason County, Michigan

My commission expires: _____

IRAN ECONOMIC SANCTIONS ACT CERTIFICATE

In accordance with the Iran Economic Sanctions Act, Michigan 2012 PA 517, effective April 1, 2013, (MCL 129.311, *et seq.*), (the "Act"), the undersigned certifies in support of its bid or proposal that it is not an Iran linked business as such is defined in the Act.

Contractor: Superior Exteriors

By: Matthew Kelso

Dated: 5/19/22

Name: Matthew Kelso

Title: Sales Representative

May 23, 2022

**SUPERIOR SEAMLESS GUTTER LLC
706 S PERE MARQUETTE HWY
LUDINGTON, MI 49431-2658**

Dear **SUPERIOR SEAMLESS GUTTER LLC**,

We are pleased to present you with this Bid Bond.

Our agency has reviewed your current bid bond need based on the information you have provided to us for this job proposal. If the job is awarded to your company, and final bonds are required, the premium based on the estimated bid amount would be **\$3,795.00**. This premium was developed using the estimated job cost and rates from Auto-Owners Insurance Company, a company we trust and who has earned our confidence.

Carefully review our information summary to make sure your bond is correct.

Auto-Owners Insurance Group has the financial strength to be ranked among the leaders in the industry for financial security. Their A++ (Superior) rating by A.M. Best Company places them among the top four percent of all companies within the insurance industry. Their financial strength is your security should a loss occur.

Please contact our agency for all your bond and insurance needs. We are here to answer any questions regarding this bond or any other items you may wish to discuss.

Thank you for looking to SMITH & EDDY INSURANCE INC for help with your bond needs. We look forward to being of assistance to you.

Sincerely,

JOSEPH L KNOWLES
SMITH & EDDY INSURANCE INC

DATE AND ATTACH TO ORIGINAL BOND
AUTO-OWNERS INSURANCE COMPANY

LANSING, MICHIGAN
POWER OF ATTORNEY

NO. BD156721

KNOW ALL MEN BY THESE PRESENTS: That the AUTO-OWNERS INSURANCE COMPANY AT LANSING, MICHIGAN, a Michigan Corporation, having its principal office at Lansing, County of Eaton, State of Michigan, adopted the following Resolution by the directors of the Company on January 27, 1971, to wit:

"RESOLVED, That the President or any Vice President or Secretary or Assistant Secretary of the Company shall have the power and authority to appoint Attorneys-in-fact, and to authorize them to execute on behalf of the Company, and attach the seal of the Company thereto, bonds and undertakings, recognizances, contracts of indemnity, and other writings obligatory in the nature thereof. Signatures of officers and seal of Company imprinted on such powers of attorney by facsimile shall have same force and effect as if manually affixed. Said officers may at any time remove and revoke the authority of any such appointee."

Does hereby constitute and appoint Niki Conway

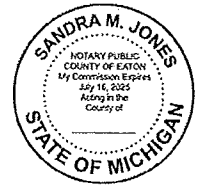
its true and lawful attorney(s)-in-fact, to execute, seal and deliver for and on its behalf as surety, any and all bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof, and the execution of such instrument(s) shall be as binding upon the AUTO-OWNERS INSURANCE COMPANY AT LANSING, MICHIGAN as fully and amply, to all intents and purposes, as if the same had been duly executed and acknowledged by its regularly elected officers at its principal office.

IN WITNESS WHEREOF, the AUTO-OWNERS INSURANCE COMPANY AT LANSING, MICHIGAN, has caused this to be signed by its authorized officer this 1st day of February, 2020.

Andrea Lindemeyer Senior Vice President

STATE OF MICHIGAN } ss.
COUNTY OF EATON }

On this 1st day of February, 2020, before me personally came Andrea Lindemeyer, to me known, who being duly sworn, did depose and say that they are Andrea Lindemeyer, Senior Vice President of AUTO-OWNERS INSURANCE COMPANY, the corporation described in and which executed the above instrument, that they know the seal of said corporation, that the seal affixed to said instrument is such Corporate Seal, and that they received said instrument on behalf of the corporation by authority of their office pursuant to a Resolution of the Board of Directors of said corporation.



My commission expires July 16th, 2025

Sandra M. Jones Notary Public

STATE OF MICHIGAN } ss.
COUNTY OF EATON }

I, the undersigned First Vice President, Secretary and General Counsel of AUTO-OWNERS INSURANCE COMPANY, do hereby certify that the authority to issue a power of attorney as outlined in the above board of directors resolution remains in full force and effect as written and has not been revoked and the resolution as set forth is now in force.

Signed and sealed at Lansing, Michigan. Dated this 23rd day of May, 2022



William F. Woodbury, First Vice President, Secretary and General Counsel

Auto-Owners INSURANCE

LIFE • HOME • CAR • BUSINESS

P.O. BOX 30660 • LANSING, MICHIGAN 48909-8160

CONTRACT BOND APPLICATION (One-Time Bonds Only)

Fax Number: 1-517-327-4827
Phone Number: 1-800-445-4185 X52570 (MI ONLY)
1-800-346-0346 X52570 (ALL OTHERS)
contractbonds.und@aoins.com

AGENCY INFORMATION

Agency Name: SMITH & EDDY INSURANCE INC Agency Code: 01-1016-00

Producer Name: JOSEPH L KNOWLES Producer Code: _____

Does the agency have Power of Attorney with Auto-Owners?..... Yes No

Bond Type: Quick Contract Bond School Bus Bond
If this is a renewal, what is the bond number? _____

APPLICANT INFORMATION

Entity Type: Corporation Joint Venture LLC Partnership Individual

Company Name: SUPERIOR SEAMLESS GUTTER LLC

Company Mailing Address: 706 S PERE MARQUETTE HWY, LUDINGTON, MI 49431-2658

Company Premises Address: 706 S PERE MARQUETTE HWY, LUDINGTON, MI 49431-2658

E-mail Address: colin@superiorexteriorsmi.com Website Address: _____

Phone Number: (231) 907-2882 FEIN: **-***0962 State of Incorporation: _____

Type of Work (Electric, Plumbing, Etc.): ROOFING

How many years of experience does the contractor have in this type of work? 6

What is the monetary value of the largest job completed in the past five years? \$150,000.00

What is the total cost to complete your company's work in progress? \$50,000.00

Has your company ever been bonded for Bid or Performance & Payment Bonds?..... Yes No

If yes, by what surety company? _____

What is your reason for changing surety companies? _____

Has your company been declined for Bid or Performance & Payment Bonds in the past five years?..... Yes No

If yes, please explain: _____

If the Applicant has a general liability policy with Auto-Owners, what is the policy number? _____

BOND INFORMATION

JOB INFORMATION

DOES THE OBLIGEE REQUIRE THEIR OWN BOND FORM?..... Yes No
IF YES, PLEASE ATTACH A COPY.

Obligee Name: LUDINGTON AREA SCHOOL DISTRICT

Obligee Address: 809 E TINKHAM AVE, LUDINGTON, MI 49431-1536

Obligee Phone Number: (231) 845-7303 Obligee Fax Number: _____

Job Description: RE-ROOFING OF LUDINGTON AREA SCHOOL ADMINISTRATION BUILDING

Physical Address of Job: 809 E TINKHAM AVE, LUDINGTON, MI 49431-1536

Has your company previously operated in this state?..... Yes No

Start Date: 07/20/2022 Completion Date: 12/01/2022 Percentage of work subcontracted out: 0.0%

Liquidated Damages: \$0 Maintenance Period: 12/01/2023

For which sector will this job be performed (Federal, Public or Private): Public

BID BOND

Bid Date: 05/26/2022 Bid Amount: \$138,008.00 % of Bid: 5

Invitation Number (if Federal): _____

PERFORMANCE AND PAYMENT BOND

Contract Price: _____ Contract Date: _____ Contract Number (if Federal): _____

Was this job negotiated or bid? _____ If it was bid, who were the next two lowest bidders and what were the bid amounts?

- 1. _____ \$ _____
- 2. _____ \$ _____
- 1. _____ \$ _____
- 2. _____ \$ _____

SCHOOL BUS BOND

Bond Amount: _____ Term: _____ to _____

Route Number: _____ Personal Net Worth: _____

INDEMNITOR INFORMATION

1. Name: MEGAN DEHAAN

Mailing Address: 317 N ROBERT ST, LUDINGTON, MI 49431-1670

Email Address: meganlynndehaan@gmail.com

Phone Number: (231) 233-6516

Marital Status: MARRIED

Name of Spouse: COLIN DEHAAN

(Spouse must sign the indemnity agreement.)

Spouse's Phone Number: (231) 907-2181

2. Name: COLIN DEHAAN

Mailing Address: 317 N ROBERT ST, LUDINGTON, MI 49431-1670

Email Address: colin@superiorexteriorsmi.com

Phone Number: (231) 907-2181

Marital Status: MARRIED

Name of Spouse: MEGAN DEHAAN

(Spouse must sign the indemnity agreement.)

Spouse's Phone Number: (231) 233-6516

Social Security Number: ***-**-6886

Business Ownership Percentage: 51.0%

Title: MEMBER

Spouse's Social Security Number: ***-**-3323

Spouse's Email Address: colin@superiorexteriorsmi.com

Social Security Number: ***-**-3323

Business Ownership Percentage: 49.0%

Title: MEMBER

Spouse's Social Security Number: ***-**-6886

Spouse's Email Address: meganlynndehaan@gmail.com

GENERAL COMMENTS

NOTICE TO APPLICANT

The undersigned applicant and indemnitors hereby request Auto-Owners Insurance Company (the "Company") to become surety for the above bond. The undersigned hereby certify the truth of all statements in the application, authorize the Company to verify this information and to obtain additional information from any source, including obtaining a credit report at the time of application, in any review or renewal, at the time of any potential or actual claim, or for any other legitimate purposes as determined by the Company in its reasonable discretion, and jointly and severally agree.

FRAUD STATEMENTS

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

ALABAMA only: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution fines or confinement in prison, or any combination thereof.

ARKANSAS only: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

COLORADO only: It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado division of insurance within the department of regulatory agencies.

FLORIDA only: Any person who knowingly and with intent to injure, defraud or deceive any insurer, files a statement of claim or an application containing any false, incomplete or misleading information is guilty of a felony of the third degree.

KANSAS only: A fraudulent insurance act is an act committed by any person who, knowingly and with intent to defraud, presents, causes to be presented or prepares with knowledge or belief that it will be presented to or by an insurer, purported insurer, broker or any agent thereof, any written, electronic, electronic impulse, facsimile, magnetic, oral, or telephonic communication or statement as part of, or in support of, an application for the issuance of, or the rating of an insurance policy for personal or commercial insurance, or a claim for payment or other benefit pursuant to an insurance policy for commercial or personal insurance which such person knows to contain materially false information concerning any fact material thereto; or conceals, for the purpose of misleading, information concerning any fact material thereto.

KENTUCKY only: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

OHIO only: Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

PENNSYLVANIA only: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

TENNESSEE only: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

VIRGINIA only: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

INDEMNITY AGREEMENT

The undersigned does or do hereby represent that the statements made herein as an inducement to the Company to execute or procure the bond or bonds herein applied for, are true, and should the Company execute or procure said bond or bonds, does or do hereby agree, for the undersigned, the heirs, personal representatives and assigns of the undersigned, jointly and severally, as follows:

First, to pay to the Company, in advance, the original and renewal premium, computed at the rates filed and in force at the time the above applied for is executed until the undersigned shall deliver to the Company, at its Home Office in Lansing, Michigan, written evidence, satisfactory to the Company, of its discharge from such liability;

Second, to indemnify the Company against all loss, costs, damages, expenses and attorney's fees whatever, and any and all liability therefor, sustained or incurred by the Company by reason of executing of said bond or bonds, or any of them, in making any investigation on account thereof, in prosecuting or defending any action brought in connection therewith, in obtaining a release therefrom, and in enforcing any of the agreements herein contained;

Third, that the Company shall have the right, and is hereby authorized but not required:

- (a) In the event of any abandonment or forfeiture of the contract guaranteed by said contract bond or of any breach of said contract bond, to take possession of the work under said contract, and at the expense of the undersigned to complete, or to contract for the completion of, the same or to consent to the re-letting or completion thereof by the Oblige in said contract bond;
- (b) To adjust, settle or compromise any claim, demand, suit, or judgment upon said bond or bonds, or any of them, unless the undersigned shall request the Company to litigate such claim or demand, or to defend such suit, or to appeal from such judgment, and shall deposit with the Company, at the time of such request, cash or collateral satisfactory to it in kind and amount, to be used in paying any judgment or judgments rendered or that may be rendered, with interest, costs and attorney's fees;
- (c) To fill up any blanks left herein, and to correct any errors in the description of said bond or bonds, or any of them, or in said premium or premiums, it being hereby agreed that such insertions or corrections when so made, shall be prima facie correct;

Fourth, to assign, transfer and set over, and does or do hereby assign, transfer and set over to the Company, as collateral, to secure the obligations herein and any other indebtedness and liabilities of the undersigned to the Company, whether heretofore or hereafter incurred, such assignment to become effective as of the date of said contract bond but only in event of

- (1) any abandonment, forfeiture or breach of said contract or of any breach of said bond or bonds, or any of them, or of any other bond or bonds executed or procured by the Company on behalf of the undersigned; or
- (2) of any breach of the agreements herein contained; or
- (3) of the default in discharging such other indebtedness or liabilities when due; or
- (4) of any assignment by the undersigned for the benefit of creditors, or of the appointment, or of any application for the appointment, of a receiver or trustee for the undersigned, whether insolvent or not;
- (5) of any proceeding which deprives the undersigned of the use of any of the machinery, equipment, plant, tools or material referred to the following paragraph; or
- (6) of the undersigned's dying, absconding, becoming a fugitive from justice, or being convicted of a felony, if the undersigned be an individual:
 - (a) All the right, title and interests of the undersigned in and to all sub-contracts let or to be let in connection with said contract and in and to all machinery, equipment, plant, tools and materials which are now, or may hereafter be, about or upon the site of said work or elsewhere, for the purpose thereof, including as well materials purchased for or chargeable to such contract, which may be in process of construction, or storage elsewhere, or in transportation to said site;
 - (b) All the rights of the undersigned in, and growing in any manner out of, said contract, or any extensions, modifications changes or alterations thereof or additions thereto, or in, or growing in any manner out of, said bond or bonds, or any of them;
 - (c) All actions, causes of actions, claims and demands whatsoever which the undersigned may have or acquire against any sub-contractor, laborer or material man, or any person furnishing or agreeing to furnish or supply labor, material, supplies, machinery, tools or other equipment in connection with or on account of said contract;
 - (d) Any and all percentages retained on account of said contract, and any and all sums that may be due under said contract at the time of such abandonment, forfeiture or breach, or that thereafter may become due;

Fifth, that liability hereunder shall extend to, and include, the full amount of any and all sums paid by the Company in settlement or compromise of any claims, demands, suits, and judgments upon said bond or bonds, or any of them, on good faith, under the belief that it was liable therefor, whether liable or not, as well as of any and all disbursements on account of costs, expenses and attorney's fees, as aforesaid, which may be made under the belief that such were necessary, whether necessary or not;

Sixth, that in event of payment, settlement or compromise, in good faith, of liability, loss, costs, damages, expenses and attorney's fees, claims, demands, suits, and judgments as aforesaid, and itemized statement thereof, sworn to by any officer of the Company, or the voucher or vouchers or other evidence of such payment, settlement or compromise shall be prima facie evidence of the fact and extent of the liability of the undersigned, in any claim or suit hereunder, and in any and all matters arising between the undersigned and the Company;

Seventh, to waive, and does or do hereby waive, all rights to claim any property, including homestead, as exempt from levy, execution, sale or other legal process under the law of any state or states;

Eighth, that this obligation shall, in all its terms and agreements, be for the benefit of and protect any person of company joining with the Company in executing said bond or bonds, or any of them or executing, at the request of the Company said bond or bonds, or any of them, as well as any company or companies assuming reinsurance thereupon;

Ninth, that separate suits may be brought hereunder as causes of action accrue, and the bringing of suit or the recovery of judgment upon any cause of action shall not prejudice or bar the bringing of other suits upon other causes of action, whether theretofore or thereafter arising;

Tenth, that nothing herein contained shall be considered or construed to waive, abridge, or diminish any right or remedy which the Company might have if this instrument were not executed;

Eleventh, that the Company shall have the right to decline to execute said bond or bonds, or any of them, and if it shall execute said proposal bond shall have the right to decline to execute any or all of the other bonds herein applied for.

COMPANY INDEMNITORS (REQUIRED SIGNATURES)

IMPORTANT: All owners, officers, partners and members must sign below on behalf of the company.

Signed this 23rd day of MAY, 2022.

1. Megan Dehaan
MEGAN DEHAAN, Member

2. Colin Dehaan
COLIN DEHAAN, Member

PERSONAL INDEMNITORS (REQUIRED SIGNATURES)

IMPORTANT: All owners, officers, partners, members and their spouses must sign below.

Signed this 23rd day of MAY, 2022.

1. Megan Dehaan
MEGAN DEHAAN

2. Colin Dehaan
COLIN DEHAAN

3. Colin Dehaan
COLIN DEHAAN

4. Megan Dehaan
MEGAN DEHAAN

PROXY DESIGNATION

I designate J.S. Tagsold, M.D. Pike, and J.P. Whisnant, and each of them, attorneys and proxies, with power of substitution and revocation to each, to vote as proxy at all meetings of the Company, and at any and all adjournments thereof. The powers hereunder shall be exercised by a majority of said attorneys and proxies so present, but if only one is present, then that one shall have full power to act.

Applicant's Signature and Date: _____

BID BOND

KNOW ALL MEN BY THESE PRESENTS:

That we, SUPERIOR SEAMLESS GUTTER LLC 706 S PERE MARQUETTE HWY LUDINGTON, MI 49431-2658 as Principal, hereinafter called the Principal, and Auto-Owners Insurance Company as Surety, hereinafter called the Surety, are held and firmly bound unto LUDINGTON AREA SCHOOL DISTRICT 809 E TINKHAM AVE, LUDINGTON MI 49431-1536 as Obligee, hereinafter called the Obligee, in the penal sum of Five percent of bid dollars (5% of attached bid) for the payment of which the Principal and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that WHEREAS, the Principal has submitted or is about to submit a proposal to the Obligee on a contract for RE-ROOFING OF LUDINGTON AREA SCHOOL ADMINISTRATION BUILDING

NOW, THEREFORE, if the said contract be timely awarded to the Principal and the Principal shall, within such time as may be specified, enter into the contract in writing, and give bond, if bond is required, with surety acceptable to the Obligee for the faithful performance of the said contract, then this obligation shall be void; otherwise to remain in full force and effect.

SIGNED AND SEALED this 23RD day of MAY, 2022.

Stephen Schuch
Witness

SUPERIOR SEAMLESS GUTTER LLC
Principal
By *Megan Dellar*



Auto-Owners Insurance Company
Surety

Janet Kochmann
Janet Kochmann
Witness

By *Niki Conway*
Niki Conway
Attorney-in-Fact



Bond Number BD156721

ACKNOWLEDGEMENT BY SURETY

STATE OF MICHIGAN

County of Eaton

On this 23RD day of MAY, 2022, before me personally appeared Niki Conway, known to me to be the Attorney-in-Fact of Auto-Owners Insurance Company, the corporation that executed the within instrument, and acknowledged to me that such corporation executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, at my office in the aforesaid County, the day and year in this certificate first above written.



Sandra M. Jones
Sandra M. Jones
Notary Public in the State of Michigan
County of Eaton

SANDRA M. JONES
NOTARY PUBLIC-STATE OF MICHIGAN
COUNTY OF EATON
My Commission Expires July 16, 2025
Acting in the county of Eaton

NOTICE OF PRIVACY PRACTICES

What We Do To Protect Your Privacy

At Auto-Owners Insurance Group*, we value your business and we want to retain your trust. In the course of providing products and services, we may obtain nonpublic personal information about you. We assure you that such information is used only for the purpose of providing our products and services to you.

Protecting Confidentiality

Our agents and Company associates may have access to nonpublic personal information only for the purpose of providing our products or services to you. We maintain physical, electronic and procedural safeguards against unauthorized use of your nonpublic personal information.

Information We Obtain

To assist in underwriting and servicing your policy, we may obtain nonpublic personal information about you. For example, we routinely obtain information through applications, forms related to our products or services, from visiting www.auto-owners.com, and your transactions with us. We may obtain such information from our affiliates, independent insurance agents, governmental agencies, third parties, or consumer reporting agencies.

The type of information that we collect depends on the product or service requested, but may include your name, address, contact information, social security number, credit history, claims history, information to properly investigate and resolve any claims, or billing information. We may obtain your medical history with your permission. The nature and extent of the information we obtain varies based on the nature of the products and services you receive.

The Internet and Your Information

If you would like to learn about how we gather and protect your information over the Internet, please see our online privacy statement at www.auto-owners.com/privacy.

Generally, Auto-Owners may use cookies, analytics, and other technologies to help us provide users with better service and a more customized web experience. Our business partners may use tracking services, analytics, and other technologies to monitor visits to www.auto-owners.com. The website may use web beacons in addition to cookies. You may choose to not accept cookies by changing the settings in your web browser.

Information obtained on our websites may include IP address, browser and platform types, domain names, access times, referral data, and your activity while using our site; who should use our web site; the security of information over the Internet; and links and co-branded sites.

Limited Disclosure

Auto-Owners Insurance Group companies do not disclose any nonpublic personal information about their customers or former customers except as permitted by law. We do not sell your personal information to anyone. We do not offer an opportunity for you to prevent or "opt out of" information sharing since we only share personal information with others as allowed by law.

When sharing information with third parties to help us conduct our business, we require them to protect your personal information. We do not permit them to use or share your personal information for any purpose other than the work they are doing on our behalf or as required by law.

The types of information disclosed may include personal information we collect as necessary to service your policy or account, investigate and pay claims, comply with state and federal regulatory requests or demands, and process other transactions that you request. Third parties that receive disclosures may include your independent agent, regulators, reinsurance companies, fraud prevention agencies, or insurance adjusters.

How Long We Retain Your Information

We generally retain your information as long as reasonably necessary to provide you services or to comply with applicable law and in accordance with our document retention policy. We may retain copies of information about you and any transactions or services you have used for a period of time that is consistent with applicable law, applicable statute of limitations or as we believe is reasonably necessary to comply with applicable law, regulation, legal process or governmental request, to detect or prevent fraud, to collect fees owed, to resolve disputes, to address problems with our services, to assist with investigations, to enforce other applicable agreements or policies or to take any other actions consistent with applicable law.

In some circumstances we may anonymize your personal information (so that it can no longer be associated with you) for research or statistical purposes, in which case we may use this information indefinitely without further notice to you. This allows the specific information collected (name, email, address, phone number, etc.) to become anonymous, but allows Auto-Owners to keep the transaction or engagement data.

Changes to the Privacy Policy

We will provide a notice of our privacy policy as required by law. This policy may change from time to time, but you can always review our current policy by visiting our website at www.auto-owners.com/privacy or by contacting us.

Contact Us

Auto-Owners Insurance Company
Phone: 844-359-4595 (toll free)
Email: privacyrequest@aoins.com

*Auto-Owners Insurance Group includes, Auto-Owners Insurance Company, Auto-Owners Life Insurance Company, Home-Owners Insurance Company, Owners Insurance Company, Property-Owners Insurance Company and Southern-Owners Insurance Company.



TRADE CONTRACTOR
QUALIFICATION FORM

ALL INFORMATION MUST BE COMPLETED IN ORDER TO BE CONSIDERED FOR
PRE-QUALIFICATION. PLEASE RETURN COMPLETED FORM, ALONG WITH A
CURRENT FINANCIAL STATEMENT TO:

The Christman Company
The Christman Building
208 N. Capitol Avenue
Lansing, MI 48933-1357
Phone: 517-482-1488
Fax: 517-482-3520
www.christmanco.com

Date of Submission:

SUBMITTED BY:

Company Name: Superior Exteriors

Principal Office Location: 706 S Pere Marquette Highway Ludington, MI 49431

Address:

Branch Office Locations:

Website: superiorexteriorsmi.com

CONTACT PERSON:

Name: Matthew Kelso

Phone: 231 907 2882

Fax: _____

E-mail: mattk@superiorexteriorsmi.com

Please check all that apply:

- 8a – Federal Certification
- Disadvantaged Business Enterprise
- HUBZone Small Business
- LGBTQ Business Enterprise
- Minority Business Enterprise (MBE)
- Small Business Administration (SBA)
- Service Disabled Veteran-Owned Small Business
- Small Disadvantaged Business
- Supplier
- Union
- Veteran Owned
- Women Owned
- Women Owned Small Business

Detroit

- Detroit Based Business
- Detroit Headquartered Business
- Employs Detroit Residents
- Oakland County Based Business
- Wayne County Based Business

Grand Rapids

- Grand Rapids Based Business
- Muskegon Based Business

Greensboro

- HUB (State of NC)

Knoxville

- Tennessee GoDBE
- Tennessee SBE

A. ORGANIZATION

1. Number of years your organization been in business as a contractor? *6 years 3 months*
2. Number of years your organization been in business under its present business name? *6 years 3 months*
3. Under what other or former names has your organization operated?
Superior Seamless Gutters; Garage Doors
4. If your organization is a corporation, answer the following:
 - a. Date of incorporation:
 - b. State of incorporation:
 - c. President's name:
 - d. Vice-president's name(s):
 - e. Secretary's name:
 - f. Treasurer's name:
5. If your organization is a partnership, answer the following:
 - a. Date of organization:
 - b. Type of partnership (if applicable):
 - c. Name(s) of general partner(s):
6. If your organization is individually owned, answer the following:
 - a. Date of organization:
2/1/16
 - b. Name of owner:
Megan DeHaan & Colin DeHaan
7. If the form of your organization is other than those listed above, describe it and name the principals:
8. Federal Tax ID Number: *801933526*

B. LICENSING

- A. List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.
Roofing & Gutters in Mason, Lake, Benzie, Manistee, Oceana, & Muskegon Counties
- B. List jurisdictions in which your organization's partnership or trade name is filed. License No. *2102221604*
State of Michigan

Job No.

Work Category

**** Trade Contract Agreement ****

THIS AGREEMENT, initiated this day, January 27, 2020, and as executed herein, is by and between: , with it's principal place of business located at: (hereinafter called the Owner) and , with its principal place of business located at: , (hereinafter called the Trade Contractor).

WITNESSETH:

That and this Trade Contractor, for the consideration identified herein, do hereby agree to the following:

ARTICLE I - PROJECT:

The Trade Contractor agrees to perform and pay for all of the work, as described in Article IV, for the following project: ; located at: , , for the Owner: et al as set forth herein.

ARTICLE II - CONTRACT DOCUMENTS:

The Contract Documents consist of this Agreement and attached exhibits, AIA Document A232-2009 General Conditions of the Contract for Construction (as modified), and all documents referenced as 'Contract Documents' in the General Conditions (as modified), and shall be in accordance with the following bid documents prepared by: located at: , , (herein called the Architect and/or Engineer), including all pre-contract addenda and subsequent modifications, which documents are hereby a part of this Agreement as if repeated herein and which the Trade Contractor acknowledges receipt and understanding of the following:

DRAWINGS:

See attached Trade Contract Agreement Supplement 'A'.

SPECIFICATIONS:

See attached Trade Contract Agreement Supplement 'A'.

ADDENDA:

See attached Trade Contract Agreement Supplement 'A'.

ARTICLE III:

In consideration for the performance of the work identified herein, the Owner shall pay the Trade Contractor, in current funds, the following firm Contract Sum, subject to additions or deletions by Change Order, as provided in the Contract Documents.

CONTRACT SUM:

*** DOLLARS***

\$ 138,088.00

Work Category N - 14

Total for Contract:



706 S Pere Marquette Hwy
Ludington, MI 49431
(231) 907-2882
info@superiorexteriorsmi.com

Estimate

ESTIMATE#	75726406
DATE	04/11/2022
PO#	

CUSTOMER

Tyrone Collins
809 East Tinkham Avenue
Michigan Michigan 49431
(231) 233-2567

SERVICE LOCATION

Tyrone Collins
809 East Tinkham Avenue
Ludington Michigan 49431
(231) 233-2567

DESCRIPTION

Shingle Roof

Description	Qty	Rate	Total
GAF HDZ 6/12 & Under GAF HDZ shingles, wide array of colors available, 200+mph wind rated, wide nail strip, non granulated seal surface, weld together technology. This includes Shingle, Starter, Stormguard, Drip Edge, Deck Armor, Rubberized Cement, Coil Nail, OSB and Flashing per square. 6/12 pitch and under.	213.00	500.00	106,500.00
Ridge Vent GAF Ridge Vent	234.00	13.00	3,042.00
Cap Shingles Cap Shingles at each ridge	234.00	13.00	3,042.00
Valley Proper flashing and shingling in valleys	75.00	16.00	1,200.00
PVC Wall Flashing Properly flashed wall. 8x8 step flashing, Cut siding and PVC installation for future roofing.	244.00	54.00	13,176.00
Custom Attic Vent Flashing New Custom bent flashing on each chimney	3.00	400.00	1,200.00
Pipe Boot - vent New pipe boots on all pipes	8.00	70.00	560.00
Pipe Boot - Electric New pipe boots on all roof protrusions	1.00	150.00	150.00
OSB Sheeting 7/16 OSB \$65/sheet to lay over 1x or \$85/sheet to remove existing and replace. Price is subject to change upon removal of existing shingles.	1.00	85.00	85.00
Layer of Tear Off 1st layer of tear off is free, after that price is \$45 per layer, per square. ex. 1 extra layer 1 square is 45, 2 layer 1 sq is 90, etc.	1.00	45.00	45.00
Pop Up Vents	14.00	80.00	1,120.00
Labor This fee is to build out crickets behind attic vents for proper water diversion.	3.00	400.00	1,200.00
Dump Fee		3,000.00	3,000.00

CUSTOMER MESSAGE

Will properly installed to OSHA specifications. Hard hats, tie ins, etc. Warrantied for 25 YEARS WITH GOLDEN PLEDGE, or 3 YEARS due to material or installation defects with standard warranty. Does not cover weather related or homeowner damage. 1/3 of the total balance is DUE BEFORE the start of the job. The next payment is due upon the arrival of the crew and material. With the final payment due upon completion. If not paid within one week of completion, a \$50.00 charge will be added to balance due for each week past completion date. Deposit is nonrefundable.

Estimate Total:

\$134,320.00

PRE-WORK SIGNATURE

Signed By:

Michigan Bus Purchasing
Price Comparison Report - Spec #16922
 Feb 09, 2022 2:17 PM

Buying Organization
 Hoekstra
 3741 Roger B Chaffee SE
 Grand Rapids MI 49548-3435

Notes
 LASD
Product Category
 Conventional (2021-22 Phase 2)
Product
 77 Passenger
Quantity
 3

Option	Option SKU	Buyer Comments	Hoekstra	Holland	Midwest Transit
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Product Base Price

			\$101,263.00	\$99,198.00	\$100,084.00
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Chassis Options

Air Dryer					
Bendix AD-IP dryer w/spin-on filter	C101		N/C	(\$183.00)	\$35.00
Alternator					
240-amp, Leece-Neville	C123		\$140.00	S/E	\$141.00
Axle, Rear: minimum load					
21,000 lbs.	C152		S/E	N/A	S/E
Batteries					
3 12-volt, 950-CCA each	C163		S/E	S/E	\$256.00
Brakes, ESC					
Electronic Stability Control for Air Brakes	C172		S/E	S/E	S/E
Brakes, Traction Control					
For air brakes	C180		S/E	S/E	S/E
Engine					
Cummins ISB 220hp, 600 torque, PTS2500 trans	C204		\$892.00	\$1,385.00	N/C
Engine Hood					
Soft Close Hood Support	C230		S/E	N/A	N/C
Fuel Tank					
Increase to 100-gallon diesel tank	C251		\$352.00	\$320.00	\$461.00
Full Instrumentation Package (Engine)					
Low Coolant indicator with audible alarm	C260		S/E	S/E	S/E
Idle Management control					
Programmable	C280		S/E	N/C	N/C
Motor, Starting					

Thermal overcrank protection	C290	S/E	S/E	N/C
Paint, Wheels				
Wheels finish coated black inside and out	C300	S/E	N/C	N/C
Steering				
Telescoping steering wheel	C320	S/E	S/E	\$114.00
Switches, Ignition				
Keyed alike	C350	N/C	\$5.00	\$12.00
Tires				
11R22.5 steer front mud/snow rear, Michelin XZE	C362	\$89.00	(\$154.00)	\$181.00
Turn Signals				
Fender-mounted	C421	S/E	S/E	\$49.00
Warranty, Extended				
3 year/unlimited miles	C451	S/E	\$1,012.00	\$750.00
Warranty, Towing				
5 years/100,000 miles	C470	\$800.00	\$750.00	\$560.00
Wheels				
Iron hub	C480	S/E	S/E	S/E
Winter Warmup Equipment				
Winter front	C490	\$33.00	\$80.00	N/C

Body Options

All Light Monitor System	B160	S/E	S/E	\$95.00
Add all light monitor system				
Antenna				
Flexible rubber radio antenna	B170	S/E	S/E	\$45.00
Battery cut off switch				
Add battery cut off switch	B190	S/E	\$134.00	\$62.00
Color, Interior				
Walls gray	B232	S/E	N/A	\$95.00
Exit, Emergency Window				
Increase from 2 to 4	B290	S/E	N/C	S/E
Exit, Roof Hatch				
2 Transpec Low Profile, 1970 series	B322	(\$189.00)	(\$291.00)	(\$241.00)
Fenderettes				
Metal fenderettes	B350	S/E	S/E	N/A
Floor Covering				
1 piece, black	B372	\$609.00	N/A	\$256.00
Fuel Filler Door				
Latching	B392	S/E	S/E	S/E
Heater, Mid-body Rear				

80,000 BTU Lettering and Trim	B431	\$339.00	\$392.00	\$317.00
Substitute Reflexite tape Light Visor	B450	N/C	N/A	(\$79.00)
Overhead flasher light visor Light, Exterior	B455	S/E	S/E	N/C
Light check system Mirror System	B460	S/E	S/E	S/E
Lever-lock adjustable 6" x 30" Mirror, Timer	B521	S/E	\$54.00	\$95.00
Timer for heated mirror Mirrors, Crossview	B525	S/E	S/E	\$56.00
Rosco Hawk Eye, heated Mirrors, Crossview, Arms	B543	S/E	\$24.00	N/C
Stainless steel arms Mirrors, Rearview	B555	S/E	\$34.00	\$38.00
Rosco Open View ES, remote, heated, split view Mirrors, Rearview, Arms	B575	\$233.00	\$233.00	\$182.00
Stainless steel arms Noise Reduction System	B590	S/E	\$35.00	\$37.00
Perforated ceiling, full bus Radio & Public Address System	B595	S/E	\$641.00	S/E
AM/FM radio, CD, clock, PA system inside Rust Proofing	B625	\$511.00	\$478.00	N/A
All interior doors Sashes, Side	B645	S/E	S/E	S/E
Painted flat black Seat, Driver's	B650	S/E	\$145.00	\$155.00
National, air ride w/1 arm rest Seats, Fire Block	B664	\$137.00	\$200.00	\$26.00
Delete fire block Seats, Passenger: Color Gray	B703	(\$551.00)	(\$200.00)	(\$790.00)
Severe Service Package Must meet Colorado Racking Test Step Tread	B713	S/E	S/E	S/E
Pebble tread w/metal backing Stop Arm Signals	B740	S/E	S/E	N/C
Air LED lights, front only Storage Compartment Driver's Area	B750	S/E	\$270.00	N/A
	B761	(\$303.00)	(\$431.00)	(\$440.00)

Over drivers sash window	B781	S/E	\$100.00	\$157.00
Storage Pouch				
Mounted on barrier behind driver	B782	\$21.00	\$16.00	\$75.00
Configured Price			\$104,376.00	\$102,784.00

Dealer Options

B373 - Single Piece Flooring - Gray

\$598.00

<u>Hoekstra</u>	<u>Holland</u>	<u>Midwest Transit</u>
Unit Price \$104,376.00	\$104,845.00	\$102,784.00
Total Price \$313,128.00	\$314,535.00	\$308,352.00
Grand Total \$313,128.00	\$314,535.00	\$308,352.00

Apple Inc. Education Price Quote

Customer:	Andy Klevorn LUDINGTON AREA SCHOOLS Phone: 12318457303 email: aklevorn@lasd.net	Apple Inc:	Deb McMurray One Apple Park Way Cupertino, CA 95014 email: dmcmurray@apple.com
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Apple Quote: 2211162676

Quote Date: Tuesday, May 10, 2022

Quote Valid Until: Thursday, June 09, 2022

Quote Comments:

Please reference Apple Quote number on your Purchase Order.

Row #	Details & Comments	Qty	Unit List Price	Extended List Price
1	<p>10.2-inch iPad Wi-Fi + Cellular 64GB-Space Gray (Packaged in a 10-pack), STM Dux Plus Duo (Black) case, w/ 3YR AppleCare+ for Schools (no service fees) Part Number: BT872LL/A</p> <p>10.2-inch iPad Wi-Fi + Cellular 64GB - Space Gray (Packaged in a 10-pack) Part Number: MK753LL/A Quantity: 1,600</p> <p>3-Year AppleCare+ for Schools - iPad 9th Gen. no service fees Part Number: S7831LL/A Quantity: 1,600</p> <p>STM Dux Plus Duo for 10.2-inch iPad (7th, 8th, and 9th generation) with built-in holder for Apple Pencil - Black Part Number: HNU02ZM/A Quantity: 1,600</p>	160	\$5,079.50	\$812,720.00
Edu List Price Total				\$812,720.00
- Additional Tax				\$0.00
- Estimated Tax				\$0.00
Extended Total Price*				\$812,720.00

*In most cases Extended Total Price does not include Sales Tax
 *If applicable, eWaste/Recycling Fees are included. Standard shipping is complimentary

Complete your order by one of the following:

- This document has been created for you as Apple Quote ID 2211162676. Please contact your institution's Authorized Purchaser to submit the above quote online. For account access or new account registration, go to <https://ecommerce.apple.com>. Simply go to the Quote area of your Apple Education Online Store, click on it and convert to an order.
 - For registration assistance, call 1.800.800.2775
- If you are unable to submit your order online, please send a copy of this Quote with your Purchase Order via email to institutionorders@apple.com. **Be sure to reference the Apple Quote number on the PO to ensure expedited processing of your order.**
 - For more information, go to provision C below, for details.

THIS IS A QUOTE FOR THE SALE OF PRODUCTS OR SERVICES. YOUR USE OF THIS QUOTE IS SUBJECT TO THE FOLLOWING PROVISIONS WHICH CAN CHANGE ON SUBSEQUENT QUOTES:

- A. ANY ORDER THAT YOU PLACE IN RESPONSE TO THIS QUOTE WILL BE GOVERNED BY (1) ANY CONTRACT IN EFFECT BETWEEN APPLE INC. ("APPLE") AND YOU AT THE TIME YOU PLACE THE ORDER OR (2), IF YOU DO NOT HAVE A CONTRACT IN EFFECT WITH APPLE, CONTACT contracts@apple.com.
- B. ALL SALES ARE FINAL. PLEASE REVIEW RETURN POLICY BELOW IF YOU HAVE ANY QUESTIONS. IF YOU USE YOUR INSTITUTION'S PURCHASE ORDER FORM TO PLACE AN ORDER IN RESPONSE TO THIS QUOTE, APPLE REJECTS ANY TERMS SET OUT ON THE PURCHASE ORDER THAT ARE INCONSISTENT WITH OR IN ADDITION TO THE TERMS OF YOUR AGREEMENT WITH APPLE.
- C. YOUR ORDER MUST REFER SPECIFICALLY TO THIS QUOTE AND IS SUBJECT TO APPLE'S ACCEPTANCE. ALL FORMAL PURCHASE ORDERS SUBMITTED BY EMAIL MUST SHOW THE INFORMATION BELOW:
 - APPLE INC. AS THE VENDOR
 - BILL-TO NAME AND ADDRESS FOR YOUR APPLE ACCOUNT
 - PHYSICAL SHIP-TO NAME AND ADDRESS (NO PO BOXES)
 - PURCHASE ORDER NUMBER
 - VALID SIGNATURE OF AN AUTHORIZED PURCHASER
 - APPLE PART NUMBER AND/OR DESCRIPTION OF PRODUCT AND QUANTITY
 - TOTAL DOLLAR AMOUNT AUTHORIZED OR UNIT PRICE AND EXTENDED PRICE ON ALL LINE ITEMS
 - CONTACT INFORMATION: NAME, PHONE NUMBER AND EMAIL
- D. UNLESS THIS QUOTE SPECIFIES OTHERWISE, IT REMAINS IN EFFECT UNTIL Thursday, June 09, 2022 UNLESS APPLE WITHDRAWS IT BEFORE YOU PLACE AN ORDER, BY SENDING NOTICE OF ITS INTENTION TO WITHDRAW THE QUOTE TO YOUR ADDRESS SET OUT IN THE QUOTE.
 - APPLE MAY MODIFY OR CANCEL ANY PROVISION OF THIS QUOTE, OR CANCEL ANY ORDER YOU PLACE PURSUANT TO THIS QUOTE, IF IT CONTAINS A TYPOGRAPHIC OR OTHER ERROR.
- E. THE AMOUNT OF THE VOLUME PURCHASE PROGRAM (VPP) CREDIT SHOWN ON THIS QUOTE WILL ALWAYS BE AT UNIT LIST PRICE VALUE DURING REDEMPTION ON THE VPP STORE.
- F. UNLESS SPECIFIED ABOVE, APPLE'S STANDARD SHIPPING IS INCLUDED IN THE TOTAL PRICE.

Opportunity ID: 18000007532169

<https://ecommerce.apple.com>

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Document rev 10.6.1

Date of last revision – June 20th, 2016

Apple Inc. Education Price Quote

Customer:	Andy Klevorn LUDINGTON AREA SCHOOLS Phone: 12318457303 email: aklevorn@lasd.net	Apple Inc:	Deb McMurray One Apple Park Way Cupertino, CA 95014 email: dcmurray@apple.com
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Apple Quote: 2211162588

Quote Date: Tuesday, May 10, 2022

Quote Valid Until: Thursday, June 09, 2022

Quote Comments:

Please reference Apple Quote number on your Purchase Order.

Row #	Details & Comments	Qty	Unit List Price	Extended List Price
1	<p>10.2-inch iPad Wi-Fi + Cellular 64GB-Space Gray (Packaged in a 10-pack), Logitech Rugged Combo 3 case, w/ 3YR AppleCare+ for Schools (no service fees) Part Number: BST12LL/A</p> <p>10.2-inch iPad Wi-Fi + Cellular 64GB - Space Gray (Packaged in a 10-pack) Part Number: MK753LL/A Quantity: 800</p> <p>3-Year AppleCare+ for Schools - iPad 9th Gen. no service fees Part Number: S7831LL/A Quantity: 800</p> <p>Logitech Rugged Combo 3 Case with Integrated Smart Connector Keyboard for 10.2-inch iPad (7th, 8th & 9th generation) - Blue Part Number: HNMA2ZM/A Quantity: 800</p>	80	\$5,729.50	\$458,360.00
Edu List Price Total				\$458,360.00
- Additional Tax				\$0.00
- Estimated Tax				\$0.00
Extended Total Price*				\$458,360.00

*In most cases Extended Total Price does not include Sales Tax
*If applicable, eWaste/Recycling Fees are included. Standard shipping is complimentary

Complete your order by one of the following:

- This document has been created for you as Apple Quote ID 2211162588. Please contact your institution's Authorized Purchaser to submit the above quote online. For account access or new account registration, go to <https://ecommerce.apple.com>. Simply go to the Quote area of your Apple Education Online Store, click on it and convert to an order.
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- F. UNLESS SPECIFIED ABOVE, APPLE'S STANDARD SHIPPING IS INCLUDED IN THE TOTAL PRICE.

Opportunity ID: 18000007532169

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Document rev 10.6.1

Date of last revision – June 20th, 2016

QUOTE CONFIRMATION



DEAR ANDY KLEVORN,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MQGX664	2/22/2022	INFOCASE QTY 2300	1464209	\$79,475.50

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
InfoCase Fieldmate Always-On Case for iPad Gen7 Mfg. Part#: FM-AO-IPAD-102 Contract: MARKET	2399	6025364	\$24.50	\$58,775.50
InfoCase Tempered Glass Screen Protector for 10.2" iPad 7 8 Mfg. Part#: INF-SG-IPAD102 Contract: MARKET	2300	6498808	\$9.00	\$20,700.00

PURCHASER BILLING INFO	SUBTOTAL	\$79,475.50
Billing Address: LUDINGTON AREA SCHOOLS BOARD OF EDUCATION 809 E TINKHAM AVE LUDINGTON, MI 49431-1594 Phone: (231) 845-7303 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$79,475.50
	DELIVER TO Shipping Address: LUDINGTON AREA SCHOOLS 809 E TINKHAM AVE LUDINGTON, MI 49431-1594 Shipping Method: DROP SHIP-GROUND	
Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION

	Jesse Hafterson		(866) 809-9887		jesshaf@cdwg.com
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LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$79,475.50	\$2,130.74/Month	\$79,475.50	\$2,461.36/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.

- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

© 2022 CDW•G LLC 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239

Ludington Area School District
July 1, 2022 through June 30, 2023

Customer BAN
Customer Node
Tax ID
Contract date

T-Mobile Federal Tax ID 91-1983600
3BQL1
Dun & Bradstreet 06-852-8376
97188763

SPIN# 143026181

Gov't Acct Manager	Gov't Account Manager Phone Number	Gov't Account Manager Email	State Contract #	SHIPPING METHOD	PERFORMANCE PERIOD	DATE OF QUOTE
Joel Bell	734.258.2328	joelbell100@t-mobile.com		12	12	05/10/22

EQUIPMENT PRICING SCHEDULE - PER UNIT

QTY	SOC	DESCRIPTION	UNIT PRICE	DISCOUNT	UNIT TOTAL
			0.00%		
			0.00%		
			0.00%		
SUBTOTAL					\$ -

VOICE AND DATA SERVICES

QTY	SOC	DESCRIPTION	MONTHLY RECURRING CHARGE	DISCOUNT	NET MONTHLY RECURRING CHARGE	MONTHLY TOTAL	PERFORMANCE PERIOD TOTAL 12 Months
2400	gedfler0	web content filtering	-		\$ -	\$ -	\$ -
2400	gmicdml1	unlimited LTE tablet data	19.74	0.00%	\$ 19.74	\$ 47,376.00	\$ 568,512.00
2400		Telco& regulatory fees	1.40		\$ 1.40	\$ 3,360.00	\$ 40,320.00
VOICE AND DATA FEATURES							
NET MONTHLY RECURRING CHARGE					\$ 50,736.00	\$ 50,736.00	\$ 608,832.00

T-Mobile plans. Equipment costs are varied based on equipment chosen. Please see sample equipment pricing above. Equipment pricing will be finalized based on equipment chosen. Equipment costs are varied based on equipment chosen. Please see sample equipment pricing above. Equipment pricing will be finalized based on equipment chosen and available promotions. Network Management: Service may be slowed, suspended, terminated, or restricted for misuse, abnormal use, interference with our network or ability to provide quality service to other users, or significant roaming. Customers who use an extremely high amount of data in a bill cycle will have their data usage de-prioritized compared to other customers for that bill cycle at locations and times when competing network demands occur, resulting in relatively slower speeds. See t-mobile.com/open internet for details. See terms and conditions (including arbitration provision) at www.t-mobile.com for additional information.

QTY	SOC	DESCRIPTION	MONTHLY RECURRING CHARGE	DISCOUNT	NET MONTHLY RECURRING CHARGE	MONTHLY TOTAL	PERFORMANCE PERIOD TOTAL 12 Months
			\$ -	0.00%	\$ -	\$ -	\$ -
			\$ -	0.00%	\$ -	\$ -	\$ -
			\$ -	0.00%	\$ -	\$ -	\$ -
SUBTOTAL					\$ -	\$ -	\$ -

SERVICE/FEATURE SUBTOTAL	\$ 50,736.00	\$ 608,832.00
*ESTIMATED FEES (911, USF, ETC) SERVICE/FEATURE + FEES TOTAL		
EQUIPMENT TOTAL	\$ -	\$ -

This estimated proposal is assuming your agency is tax exempt. This proposal doesn't reflect any fees you might be required to pay like the universal service fee, e911, etc.

Special Notes: This is a quote for service on T-Mobile plans. Equipment costs are varied based on equipment chosen. Please see sample equipment pricing above. Equipment pricing will be finalized based on equipment chosen and available promotions. Network Management: Service may be slowed, suspended, terminated, or restricted for misuse, abnormal use, interference with our network or ability to provide quality service to other users, or significant roaming. Customers who use an extremely high amount of data in a bill cycle will have their data usage de-prioritized compared to other customers for that bill cycle at locations and times when competing network demands occur, resulting in relatively slower speeds. See t-mobile.com/open internet for details. See terms and conditions (including arbitration provision) at www.t-mobile.com for additional information.

from the contract price, and the ordering activity agrees either to pay the amount of the taxes to T-Mobile or provide evidence necessary to sustain an exemption. See FAR 52.229-1 (STATE AND LOCAL TAXES) (APR 1984) (DEVIATION - MAY 2003).

Quote sheets provided to ordering activities represent estimates of taxes and fees to be applied in final billings.

ESTIMATED MONTHLY SERVICE TOTAL WITHOUT ESTIMATED FEES	\$ 50,736.00
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To: Mr. Ben Globke – The Christman Company

ControlNET, L.L.C. is pleased to offer the following quotation for:

Project Name: LASD High School / Middle School HHW Pump VFD Replacement

Owner: Ludington Area School District

Mechanical Engineer: NA

Bid Date & Time: 6/6/2022

Our Quotation Includes the Following:

We propose to remove two existing hot water pump VFD's in the High School and two existing hot water pump VFD's in the Middle School and replace them with new configured variable frequency drives. The new VFD's will be sized to meet the new renovation project HHW pump scheduled values. The new VFD's will be programed to control the existing HHW pumps.

Included:

1. 25HP, 208/3/60, NEMA-1 Enclosure, Disconnect VFD. (2)
2. 20HP, 208/3/60, NEMA-1 Enclosure, Disconnect VFD. (2)
3. Removal of existing hot water pump variable frequency drives.
4. Installation of new variable frequency drives,
5. Start-up by factory authorized representative.
6. Complete control installation and wiring.
7. One-year warranty.
8. Customer training.

Equipment Controlled:

1. HWP-1
2. HWP-2
3. HWP-3
4. HWP-4

Assumptions and/or Exceptions:

1. New VFD's will be wired to existing BMS. Final operation will need to be verified by facilities.
2. New VFD's will be oversized to meet the design of the new hot water system.
3. New VFD's will need to be reprogramed after new pumps are installed.
4. New VFD's will need to be approved by renovation project mechanical engineer before they are purchased.
5. ControlNET standard work hours are Monday – Friday 7am – 4pm.
6. 26-week lead time for VFD's.

ALL FOR THE NET SUM OF:

Nineteen Thousand Five Hundred Dollars.....\$19,500.00

Sincerely,

Mitch Wolters

Thank you for giving ControlNET the opportunity to provide you with a quotation for this project. Quotation is valid for 90-days. If you have any questions or concerns, please do not hesitate to contact us @ 616.777.0037 or 269.373.5555.



enviro-clean

BUILDING MAINTENANCE SERVICES

Service Agreement

THIS AGREEMENT entered into on 7/1/2022 between Ludington Area Schools whose address is 809 E. Tinkham Avenue, Ludington, MI 49431 hereinafter referred to as "District" and Enviro-Clean Services, Inc., whose address is 2457 112th Ave, Holland, MI 49424 hereinafter referred to as "contractor", for services to be provided at locations specified in the proposal dated 4/11/2022 as Option 1.

Contractor shall, in accordance with the conditions and specifications set forth in this Agreement, furnish to District building maintenance, supplies and services as specified in the original proposal which is made a part hereof and by reference incorporated herein, for a period of 12 months beginning 7/1/2022 in consideration of the above. There may be extensions of this agreement if desired by the District.

District agrees to pay Contractor \$594,059.40 per year, pro-rated monthly, for services as outlined in the attached PROPOSAL dated 4/11/2022 as Option 1. Said sum shall be due and payable by the 20th day of each month.

IT IS MUTUALLY AGREED:

1. All work shall be performed by Contractor in a good and workmanlike manner, and Contractor shall provide regular inspections by the Contractor's supervisory personnel of all premises on which services are provided.
2. District shall have no right to direct or instruct persons employed or hired by Contractor in the performance of services herein enumerated.
3. All supplies, equipment and property brought on to the premises by Contractor shall remain the property of Contractor and shall not be subject to any lien or encumbrance resulting for any action of or against District. Contractor may remove such property during District's normal business hours at Contractor's convenience.
4. Contractor shall carry worker's compensation insurance as required by state statute. Contractor shall carry liability insurance for personal and property damage in the amount specified in the Certificate of Insurance specimen hereto attached and by reference incorporated herein.
5. District shall pay a service charge on any past due amounts, to be calculated at the rate of 18% annum. District shall pay any costs including reasonable attorney's fees to enforce the provisions of this Agreement.
6. District agrees to indemnify and hold Contractor harmless from any personal and/or property damage claims in excess of the amounts specified in the Certificate of Insurance hereto attached and by reference incorporated herein.
7. Either party shall have the privilege, with or without cause, to terminate this Agreement at any time upon 60 days written notice to the other party as hereinafter specified.
8. In case of default by the District of any of its agreements obtained herein, Contractor shall have the right, at its option, to declare this contract null and void. Contractor may declare immediately due and payable all amounts due hereunder.
9. In the event that Contractor continues to provide services on this contract beyond the initial term of this agreement, it is agreed that this contract will continue in effect until 60 days after written notice of termination is given by either party.
10. Notice to the parties, as herein required, shall be given in writing, by certified mail, at the above listed address.
11. Modifications to this agreement may be made by mutual consent of the parties, which consent must be in writing and signed by both parties.
12. District may, at its option, request Contractor to perform additional services beyond those listed on the attached Contract Work Schedule and Cost Schedule. However, District agrees that any additional work will be performed at a price mutually agreed upon by the parties as of the time of performance. Such additional services shall be performed in accordance with the terms of this agreement. If services are reduced there will be a proportionate reduction in charges.
13. Neither the District nor the Contractor may assign its rights under this agreement without prior written consent of the other party.
14. No services shall be performed by Contractor, its employees or subcontractors which, in Contractor's sole opinion pose a safety hazard.
15. During the course of this Agreement or in the event of its termination for any cause, District shall not solicit employment of any employees or subcontractors of Contractor nor allow any contractor replacing Contractor for like services to approach and/or hire contractor employees for a period of 12 months after termination of this agreement.
16. In the event the District or Contractor replacing Contractor violates item 15, Company agrees to pay a sum equal to each employee's hourly wage time 2080 hours for each Contractor employee approached or hired by District or Contractor replacing Contractor.
17. This agreement shall be governed by the laws of the State of MI.

COMPANY:

CONTRACTOR:

By _____
 Authorized Signature Date

By _____
 Authorized Signature Date



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/28/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER The Campbell Group 4808 Broadmoor Ave SE Kentwood MI 49512	CONTACT NAME: Certificate Department
	PHONE (A/C, No. Ext): 800-748-0351 FAX (A/C, No): 800-847-3129 E-MAIL ADDRESS: certs@thecampbellgrp.com
INSURED Enviro-Clean Services, Inc. PO Box 2818 Holland MI 49422-2818	INSURER(S) AFFORDING COVERAGE NAIC #
	INSURER A : Midwest Employers Casualty Company 23612
	INSURER B : Travelers Casualty and Surety Company of America 31194
	INSURER C : Hanover American Insurance 36064
	INSURER D :
	INSURER E :
INSURER F :	

COVERAGES

CERTIFICATE NUMBER: 1320251546

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
C	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	Y	Z71 H870213 00	1/1/2022	1/1/2023	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
							MED EXP (Any one person)	\$ 10,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
C	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			AWI H870173 00	1/1/2022	1/1/2023	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 0	Y	Y	U71H870215	1/1/2022	1/1/2023	EACH OCCURRENCE	\$ 10,000,000
							AGGREGATE	\$ 10,000,000
								\$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> If yes, describe under DESCRIPTION OF OPERATIONS below		Y	ENVIR-D	12/31/2021	12/31/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER	
			N/A				E.L. EACH ACCIDENT	\$ 500,000
							E.L. DISEASE - EA EMPLOYEE	\$ 500,000
							E.L. DISEASE - POLICY LIMIT	\$ 500,000
B	Third Party Crime	N	N	106847038	1/1/2022	1/1/2023	Limit of Liability	\$1,000,000
C	Leased/Rented Equipment	N	N	Z71 H870213 00	1/1/2022	1/1/2023	Limit	\$75,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)


WHEN REQUIRED IN WRITTEN CONTRACT OR AGREEMENT:

General Liability: Additional Insured is included on a primary/non-contributory basis and a waiver of subrogation shall apply.

Automobile Liability: Additional Insured is included on a primary and non-contributory basis and a waiver of subrogation shall apply.

Workers Compensation: A waiver of subrogation shall apply for employers' liability (workers compensation).

CERTIFICATE HOLDER**CANCELLATION**

Proof of Coverage	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

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April 11, 2022

Tyrone Collins
 Operations Supervisor
 Ludington Area School District
 809 E. Tinkham Avenue
 Ludington, MI 49431

Dear Tyrone:

Enviro-Clean has enjoyed getting to know you and building our relationship over the past year and we hope to continue this relationship for years to come. Thanks again for giving Enviro-Clean the opportunity to provide updated pricing for the 2022-2023 school year. Given the scope of work and expectation of the facilities, Enviro-Clean believes that it would be in the best interest to Ludington Public Schools to raise our starting wages to \$14.00/hr, which will allow us to attract and retain a stable workforce. Below are the three pricing options requested.

Monthly Investment

Option 1- 3 Day Porters and starting wage of \$14.00/hr

HS/MS Day Porter -----	\$3,791.67 Per Month
High School 2nd shift -----	\$9,005.21 Per Month
Middle School 2nd shift -----	\$10,427.08 Per Month
CBO 2nd shift -----	\$473.96 Per Month
Transportation 2nd shift -----	\$213.28 Per Month
Elementary 1st/2nd shift -----	\$25,593.75 Per Month
Total -----	\$49,504.95 Per Month

Option 2- 2 Day Porters and starting wage of \$14.00/hr

HS/MS Day Porter -----	\$3,851.85 Per Month
High School 2nd shift -----	\$9,148.15 Per Month
Middle School 2nd shift -----	\$10,592.59 Per Month
CBO 2nd shift -----	\$481.48 Per Month
Transportation 2nd shift -----	\$216.67 Per Month
Elementary 1st/2nd shift -----	\$22,148.15 Per Month
Total -----	\$46,438.89 Per Month

Option 3- 2 Day Porters and starting wage of \$13.00/hr

HS/MS Day Porter -----	\$3,576.72 Per Month
High School 2nd shift -----	\$8,494.71 Per Month
Middle School 2nd shift -----	\$9,835.98 Per Month
CBO 2nd shift -----	\$447.09 Per Month
Transportation 2nd shift -----	\$201.19 Per Month
Elementary 1st/2nd shift -----	\$20,566.14 Per Month
Total -----	\$43,121.83 Per Month

Extra's Billing

Due to the increase in wages over the last few years, Enviro-Clean is at a place where it is necessary to update our extra's billing rate. Anything outside our scope of work or requests that may put us past our budgeted hours will be charged at the below rates.

Regular Rate ----- \$22.22/hr
Overtime Rate ----- \$31.11/hr

Health Insurance

This proposal is based on providing health insurance to those that qualify. To meet requirements of the Affordable Care Act, Enviro-Clean must have insurance available to all employees who work more than 30 hours per week. Although health coverage can just look like an extra cost, there is certainly a direct connection to those who participate in the health coverage and turnover. Those who participate are typically longer-term team members. Historically, Ludington has chosen to keep this cost the same each month vs. a variable pass-through cost.

In addition to the base cost, Enviro-Clean will bill a reoccurring amount of \$900.00 each month for Employee Health Insurance.

If Ludington would choose the option of directly passing the cost of health insurance on a per participant basis it would be \$180.00 per participant.

Job Market

The job market in West Michigan has made a major shift in the past few years. Last year when Ludington Public Schools chose to go with the wage of \$13.00, Enviro-Clean was hesitant but hopeful that this wage would be successful. However, we have found that this is still not where we should be within the competitive market in Ludington. Enviro-Clean completed a wage analysis of the current job market and has extensive experience in the geographical area. Enviro-Clean directly competes with jobs in these categories and our philosophy has always been to provide personnel a step above. The proposed pay rates will help Enviro-Clean attract and retain the team members both Ludington and Enviro-Clean desire.

Employee Retention

Enviro-Clean's management team does a wonderful job making employees feel welcome and appreciated. They go above and beyond with keeping their team involved and engaged. Some examples of how Mistea and Conner build their team: Safety meeting treats, holiday parties, end of year/school kick off pizza parties, etc. These soft items have a positive impact on retention of good team members.

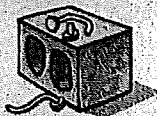
We are very grateful for the relationship we have with Ludington Schools, and we truly value your support and understanding. We look forward to continuing our long-term partnership with the staff, administration, students, and parents of the Ludington Schools family.

Sincerely,

Tamarah Cauchi

Tamarah Cauchi
Holland Operations Manager

Ruggles & Son Masonry



8761 N. 120th Ave. Hart, Mi. 49420
Phone 231-873-5261 or Cell 231-425-6612



Tyrone

Job: Oriole Fieds Dug Outs

Home Dug Out : Cut & remove home dugout wall & haul away..
Form, pour & finish a mono 8' by 25' Slab with footing to carry new dug out
exteension and new block walls for ball equipment building..

Cut & remove Dug out wall

56' =footings w/2#4 bars

25' by 8' Slab

56' = 8" block walls

20- anchor bolts.....\$ 11,280

Away Doug Out:

Cut & remove Dug Out wall

18' footings

18'- block wall

8' by 10' slab

6- anchor bolts

Away Dug out Extension.....\$ 3,360

Total..... \$ 14,640

Require 1/2 down before starting

& final payment upon completion.

Bid good for 30 Days

